



In latin, auscultare means "listen carefully". Real listening involves recognition, understanding, empathy, and predisposition.

This year at Aqualia we have really been listening carefully to our different stakeholders to identify the main concerns and challenges of our time so we will be able to respond to them.

Without water, there is no life

Without real listening there is no humanity

Without ethical commitment there is no prosperity

**Aqualia,** listening to the present to transform the future

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# At Aqualia, we have long understood the interdependence between environmental balance and social welfare



Félix Parra Aqualia CEO

t a time when people's health and safety is more than ever at the centre of any policy or service, and when we are more aware of our fragility, the responsible and efficient management of a public resource such as water acquires special value. But continuing to progress in terms of circularity and conscious consumption requires high doses of ethical leadership and a collaborative perspective. With regard to progress, the formula has never been mathematical: One plus one equals three. Let us move forward together.

Within a context of transformation featuring technological revolution, climate emergency and social inequalities, Aqualia's stakeholders are clearly expressing a specific demand for responsibility with regard to the company's environmental performance. How a commitment to people and the environmental challenge fit into Aqualia's proposal?

Commitment to people and the environmental challenge are inseparable. Our proposal remains focussed on people, but at Aqualia we have long understood that there is an interdependence between environmental balance and social well-being. If we are able to put all our capacity for innovation and transformation, including technology, into raising our environmental ambitions and making comprehensive water management more efficient, we know that these efforts will have an impact on people's wellbeing sooner rather than later.

Taking into account that SDG 13, focussing on Climate Action, has been the second most valued by your stakeholders. How should Aqualia involve the rest of the players on the road to sustainable development in terms of reducing emissions, the efficient management and use of water and maintaining water resources? How will the company face the challenge of becoming carbon neutral by 2050?

All the agents involved throughout our value chain, our shareholders, employees, suppliers, collaborators, clients and the Public Administrations are taking note of Aqualia's direct and real relationship with nature, biodiversity, clean energy and health. This is because Aqualia manages an essential natural resource called water, and for this reason undertaking our own commitment to Action for Climate is intrinsic to our business.

The objective of becoming carbon neutral by 2050 is the guideline for one of our strategic axes: Energy management and optimisation. At Aqualia we have tools for Business intelligence to optimise energy consumption at all our facilities. This year we have also signed a PPA (Power Purchase Agreement) to purchase 76 GWh/year of renewable energy for 10 years and we have extended the energy management that we apply in our technical facilities to our central buildings.

In any case, Aqualia is not just a public infrastructure management company. Our contribution to the objective of becoming carbon neutral by 2050 seeks not only efficient energy management, but also the design and construction of more energy-efficient infrastructures that will enable us to take advantage of the potential for renewable energy generated in water treatment processes such as purification and desalination.

8 2019 Sustainability Report 1. Interview with the CEO

Given the evident climatic challenges posed by the need to urgently redirect the water management system towards the circular economy, how can Aqualia play a leading role in the implementation of circularity processes within the comprehensive water cycle in its sector? How does the collaborative perspective become a key factor in this challenge and what role do suppliers and third parties play?

100% achievement of circularity for water is an essential objective in the current context of water scarcity and the major companies in the sector are working on this.

Aqualia is integrating the technological advances provided by its suppliers with whom there is active collaboration, and is developing its own technologies to apply them, as a benchmark partner of the municipalities and other public and private entities for which it operates.

In this area, public-private partnerships provide a very suitable solution - not highly developed in the water sector - because through them the state makes proposals for the required infrastructures and the private sector takes responsibility for financing, construction, execution, maintenance and exploitation. This would be the solution, for example, to modernise existing wastewater treatment plants, increasing capacity for treatment and enabling a higher degree of re-use of treated water and other circularity solutions for converting Wastewater Treatment Plants (WWTPs) into real biofactories.





An opportunity to reposition the sector that brings with it many benefits, but which needs to involve the improvement and digitisation of water cycle infrastructures and will require a large investment as well as intense public-private collaboration. What steps is Aqualia taking with this in mind? How will this necessary renewal affect the cost of the service, something that is of particular concern to the citizen?

Specifically in Spain there is an extremely high degree of obsolescence in water infrastructures and this entails enormous maintenance costs and greatly restricts the effectiveness of digitisation.

If we compare ourselves with the countries around us, we see that higher investment generates lower maintenance costs and greater efficiency, both in the distribution networks, which translates into fewer escapes, and in a greater capacity for re-use, for example. Not to mention that the European Union is fining the Spanish State up to 15 million euros every six months for non-fulfilment in the quality of waste water discharged.

Unfortunately, the highest costs are not those arising from digitisation or the application of artificial intelligence in infrastructure management, but from the modernisation and renovation of the infrastructure itself.

We need to find long-term solutions so that countries have efficient but also resilient infrastructures that enable them to overcome climate and other systemic risks, and in this regard operators like Aqualia have a lot to contribute. For example, through the public-private collaboration mechanisms that I mentioned earlier, private operators could invest with long recovery periods and this would then have a very low impact on the cost of services. This impact could also be mitigated by a decrease in operating costs.

We are very aware of how sensitive citizens are to the prices of basic services and commodities. At Aqualia, we are fulfilling our commitment not to leave anyone behind: We have activated social bonuses and assistance in different municipalities so that no citizen is left without water for not being able to pay for it.

Finally, I would like to mention that we take a positive view of the establishment of a common water governance that will implement standardisation of price criteria in accordance with the Water Framework Directive on cost retrieval, and an ongoing assessment system that supports the principles of circular economy which in the case of Spain are laid down in the Green Paper on Water Governance, promoted by MITECO in April.



# The obsolescence of water infrastructures **leads to high costs** and restricts digitisation

10 2019 Sustainability Report 1. Interview with the CEO

Even though high quality water has been constantly demanded by users, in the context of reprioritisation of public health, what is Aqualia actually doing to guarantee that quality?

In the first quarter of 2020, when the COVID-19 pandemic was so devastating in terms of public health, we realised how important and critical it is to continue providing water supply services and to maintain the quality of the water that reaches our homes and businesses. And the mechanisms established to achieve this demonstrate the capacity of countries to manage or overcome their own crises.

The performance of both public and private water operators during this crisis has been exemplary. I would like to heartily congratulate and thank all Aqualia's workers for their dedication to service, which has enabled an essential public resource to continue to be provided without interruption and with full normality during this crisis.

# Aqualia is becoming fully internationalised. How can the company manage to replicate and adapt its good work in new territories and markets?

International expansion is one of Aqualia's strategic objectives. This objective has been reached in previous years with new assignments, takeovers and acquisitions of long-term concession contracts in different countries such as France, Colombia, Algeria and Saudi Arabia.

This expansion has been achieved following the guidelines that Aqualia has always respected. Firstly, by being able to think locally, that is, trying to understand and do our best to adapt to the conditions of each country and secondly, by maintaining the essence of what Aqualia stands for, its values, which enable us to be recognised anywhere.





Covid-19 has made us more aware of the importance of achieving continuity in the supply services and maintaining water quality

In the times we are living in, and with the reappraisal of the role of companies in the 21st century, ethical standards are rising and the new requirements for organisations in terms of transparency and good governance are more and more demanding. How do we see the role of compliance in risk management and how can we guarantee security and safety in Aqualia's international projection?

Honesty, integrity and professionalism in our actions are an essential part of our values. The role of compliance systems is to make sure that these values permeate the daily activities of Aqualia and all of us who are part of it.

In 2019, the Compliance Department was able to meet challenges such as the implementation of the criminal prevention model in the company, and the monitoring and control processes established therein. We still have challenges ahead, including how to finish implementing this model in international subsidiaries and extending the due diligence model to third parties such as suppliers with whom we interact in our value chain.

These actions are essential for the management of our reputation and international growth. Having the support and encouragement of our shareholders in this regard is a key element in the company's commitment to values and an ethical outlook.

The fact that Aqualia is highly involved in public and citizen awareness, mainly with regard to responsible water consumption, is a factor highly valued by all its stakeholders. How does the company assume and exercise its responsibility to make this public?

All Aqualia's employees are aware of our role in society and our commitment to public health.

But above all, we truly believe we are members of the communities in which we work. We feel that our obligations include the role of teachers and we have a certain amount of influence regarding the social, sanitary and environmental aspects associated with water. But we know that we can only have influence if we are able to listen and understand the needs of our environment. Beyond this, water represents health and life. Contributing all our talent and getting involved in building a better society for everyone provides the energy that moves us day by day.



# We can only exercise our teaching role if we understand the needs of the environment

# Aqualia, a company committed to sustainability

National and international presence
Value creation at Aqualia
Major milestones for the period

With more than 25 million users and in the process of international expansion, the purpose for which Aqualia was founded remains intact. Today, the highest ethical standards guide the steps of our strategy to guarantee the efficient, equitable and sustainable management of the water cycle and, above all, to take care of the environment and the well-being of people.



# Aqualia's national and international presence

Aqualia is a water management company owned by the FCC citizen services group (51%) and by the Australian IFM Investors ethical fund (49%).

According to the latest Global Water Intelligence ranking<sup>1</sup>, it is Europe's fourth largest water company in terms of population served and ranks amongst the top ten worldwide.

It currently provides services to 25 million users¹ in 17 countries: Algeria, Saudi Arabia, Colombia, Chile, Ecuador, United Arab Emirates, Spain, France, Italy, Mexico, Oman, Panama, Portugal, Qatar, Czech Republic, Romania and Tunisia.

In the 2019 business year the company turned over 1,187 million euros. 67.8% of this amount corresponds to the domestic market and 32.2% to the international market. The five countries with the highest turnover in the international area were: Czech Republic (26.5%), Egypt, (12.8%), Italy (11.4%), Colombia (13.9%) and Algeria (9.4%).

And, it maintained a business portfolio of more than 15,000 million euros. Of this, 48% corresponds to international business and 52% to the domestic market. With regard to the international portfolio, the distribution is as follows: rest of Europe: 41%, Middle East and North Africa: 6% and Latin America: 1%.

With an EBITDA of 281.72 million euros in 2019, a business strategy focussed on international growth was maintained.



15,018.3 M€ Europe Portugal total business portfolio Spain France Italy Czech Republic Romania **North Africa** Algeria Tunisia Egypt **Middle East** Saudi Arabia Qatar United Arab Emirates Oman

# Value creation at Aqualia



## **INPUTS**

# Financial capital

EBITDA (Million €)

281.7

▲ 14% s/ 2018

# Industrial capital managed

**45,982 km** of supply network

**33,886 km** sewage network

**218** DWTP

**2,730** drinking water tanks

**25** SWDP

**853** wastewater treatment plants **1,193** drinking water pumping stations

# Intellectual capital

€4.3 Million R&D

## Natural capital

**853 Million m³** drinking water collected

**3,417,339.3 GJ** consumed

energy

# Technological capital

€306,199.36 total investment in technology

#### **Social Capital**

€2.7 Million

in social actions undertaken in the communities

## Human capital

9,504 employees 1,825 women 86,23% indefinite

# MASTER PLAN



Citizen Connections

AXIS I



Smart services

**AXIS II** 



AXIS III



A specialised operator that provides technical solutions and quality services in all phases of the end-to-end water cycle, preserving water resources, the environment and improving management efficiency.

#### **Purpose**

"The purpose that motivates our people's work is guaranteeing the universal/global right to water with pride and a sense of commitment and to ensuring the wellbeing and progress of the people and communities in which we operate."

#### **Attributes and values**

- Specialised global experience in managing the end-to-end water cycle.
- People committed to client orientation and purpose.
- Ethics and integrity in business.
- Quality and efficiency of the service.
- Environmental involvement, awareness and dissemination.
- Solvency and financial consistency.
- Social involvement.
- Innovation.

Macro trends

Geopolitical uncertainty

• Economic downturn

• Digital revolution

 Climate emergency Health crisis



#### Society

**Economic value** generated €1,262.47 Million

#### **Economic value distributed**

€135 Million capital suppliers and shareholders €465.01 Million (▼10%) payment to suppliers (local and strategic) €77.7 Million Taxes to governments

#### **Corporate Governance and Ethics**

100% implementation of compliance New version of the **Code of Ethics and Conduct** 

#### Clients, users and companies

25 Million people supplied in 17 countries Drinking water produced: 627,890,891 m<sup>3</sup>

Improved complaints rate: ▼ 20.59%



#### **Employees**

**Employee training:** €906 Thousand (4.74% s/ 2018)



96.28% of employees like their job



**91.22%** are proud to work at Aqualia



60 conciliation measures



# VALUE CREATION



#### Access to water

58% of services benefited from bonuses, social tariffs and solidarity funds

17,293 beneficiaries



#### Collaborative perspective

to reach SDGs and support to sectoral and nonsectoral associations for their achievement

#### Awareness-raising campaigns:

> 1 Million views on corporate YouTube channels



Water returned to its natural environment: 743.8 Million m³ (16.7%) 448,654 T CO, eq

HC=

Waste: ▲ 57.8% the revaluation of hazardous wastes

**a**qualia



**Sector trends** 

- Water 4.0
- Water cycle circularity
- Reduction of CO, emissions
- Public-private collaboration

# Major milestones for the period



Launch of the Ethical Channel, accessible to all employees through ONE Aqualia and to all those outside the company via the corporate website.

In the 2nd Edition of SIGA, the Innovative Solutions Fair for Water Management, Aqualia presented its model for the efficient and sustainable management of public water services.

A new Central Water Quality Laboratory, located in Oviedo and in which more than two and a half million euros have been invested, is already underway. This laboratory has increased analytical capacity and is one of Spain's state-of-the-art water laboratories with regard to equipment, personnel and service.

3

**February** 

Online training in the Code of Ethics and Conduct for employees as a group in Spain.



# annary



Launch of the #AqualiaConnection campaign, via the www.conexionesaqualia.com website with the publication of videos, data and expert opinions every two months. Highlighting the importance of the company's commitment to the 2030 Agenda and thus bringing the SDGs closer to citizens.



Aqualia signed an agreement with the Saudi Arabian group HAACO for the purchase of 51% of Qatarat, the concessionary company for the desalination plant at Jeddah International Airport. With this acquisition Aqualia has strengthened its presence in the Middle East.

# March

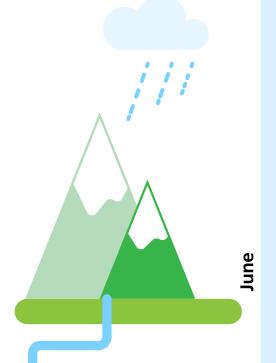
Participation in the 2019 Global Water Summit, a meeting to analyse future trends in the water sector. Aqualia was acknowledged as a finalist in the "Best desalination company" and "Best desalination plant" categories for the Jerba SWDP (Tunisia).

On World Water Day, Aqualia launched a number of initiatives to raise awareness on the responsible use of water, involving both citizens and institutional representatives. The initiatives reached 10,000 schoolchildren.



Participation in the 2019 Urban Water Summit, where the latest innovations in the management of urban water services were presented. Aqualia was included in the panel of experts on "Management of Vigo's Municipal Water Service".

Publication of a working document on the Green Paper on Water Governance in Spain, an initiative in which Aqualia has been working in collaboration with MITECO. Collaborative construction of a water governance model that guarantees the availability of water for individuals and businesses.



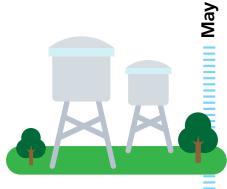
Aqualia acquired Services Publics et Industries Environnement (SPIE), an end-to-end cycle management company in France, which serves about 140,000 citizens in the central region of the country. This acquisition, together with that of Water and Management and a share in Codeur, amounted to 38 million euros.

Closure of the 17th edition of the Children's Digital Contest, with more than 7,200 works received. Children were invited through the investigadoresdelagua.com website to discover the origin of the water they consumed and where it ended up after using it.



In-person training for key employees in anti-corruption affairs and the main international standards that regulate it (FCPA, UK Bribery Act, World Bank Integrity Guidelines).





A working environment study pointed out that 96.3% of employees like their job and 91.2% are proud to work at Aqualia.

Participation in the Oman Energy and Water Exhibition and Conference where sustainable planning for the future of Saudi Arabia was discussed. With its support for this conference, Aqualia consolidated its strong position in the region.

Aqualia purchased the Agua y Gestión del Ciclo Integral company, with a bid of 1.4 million euros.

Aqualia and GS Inima completed the construction of the desalination plant for Djerba, one of the main tourist destinations in Tunisia. The infrastructure will produce 50,000 m³ of water a day for human consumption, ensuring the supply for the population and the island's tourist development, with the largest surface area in the entire Maghreb.

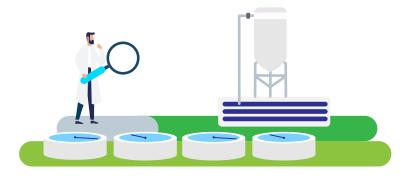
Initial operation of the "Peru with Water" project in Cuzco, to contribute to improving the quality of life for the population through access to high quality water and sanitation services.



AqualiaMACE, a joint venture consisting of Aqualia and the Emirati company MACE Contractors, manages the network and sanitation facilities for more than 700,000 inhabitants in the heart of the city of Abu Dhabi.

The contract with Aguas de Portugal will enable Aqualia PUSH Technology (Pulsed Solid Hydrolyser) to be developed in urban wastewater under anaerobic conditions, drastically reducing energy consumption.

The Egyptian Ministry of Defence signed the acceptance of the EPC (Engineering, Procurement, Construction & Commissioning) works completed by Aqualia at the El Alamein desalination plant and which will serve one million inhabitants in the central Mediterranean coast region of this country.



Training in the Code of Ethics for connected international employees and members of the Board of Directors.

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Firm commitment to integration for people with disabilities in the Czech subsidiary of Aqualia, in collaboration with the NGO Trianon, for programmes directed towards the environment.



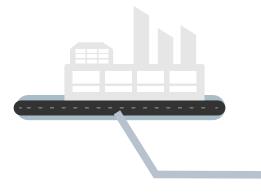
ugust

Aqualia will increase the quality guarantee for the water that it supplies to Empuriabrava (Gerona) with the installation of a rechlorination station. This water disinfection system is more powerful than the one used so far, which was sodium hypochlorite.



The town of Písečná, on the Polish border, has also entrusted Aqualia's Czech subsidiary, Smvak, to manage its sanitation network.

Official conclusion of the FP7 All-gas project that was due to be completed on 30 August.







Aqualia organised Desalination Week, in Denia, at which experts from 17 countries analysed the most innovative approaches to generating fresh water that consumes less energy and has a lower impact on the environment. 6 9

The initial goal for this challenge was doubled in support of victims of gender violence: Over 3,300 people added their steps so a total of 21,840 kilometres was reached.



Participation in the Expoagua Conference, a benchmark event in the water sector in Peru. Aqualia shared its experience and efficient management models to meet the challenge of urgent change in the model demanded by this resource in Latin America. 6 9

Aqualia participated in the World IDA Conference and was a finalist with four nominations for the Industrial & Sustainability Awards. With the appointment of its head of the R&D Department's ecoefficiency area as Co-Chairman of the IDA R&D Committee, Aqualia became part of the institution's management team.

The OSWS joint venture between Aqualia and Majis celebrated its first anniversary in the management of water services in the port area of Sohar, in Oman. Reduction of the loss ratio in the supply network to less than 5%, with 95% satisfaction among its clients.

Closure of the H2020 project and submission of a final report.



November

Launch of the Christmas #SedSolidarios campaign in collaboration with UNHCR to provide 1,200 Sudanese refugees in Uganda with access to clean water; "donating the miles you have travelled" via the www. sedsolidarios.com website.

The Cap Diinet desalination plant, designed by Agualia to tackle the water shortage crisis in Algeria, was selected by the United Nations as a clear case of good practices. The case document was prepared in conjunction with IESE within the framework of the PPP for Cities programme. 6 1

The 1st Meeting of the international area, held in Madrid, tackled the challenges faced by the company regarding its expansion outside Spain.

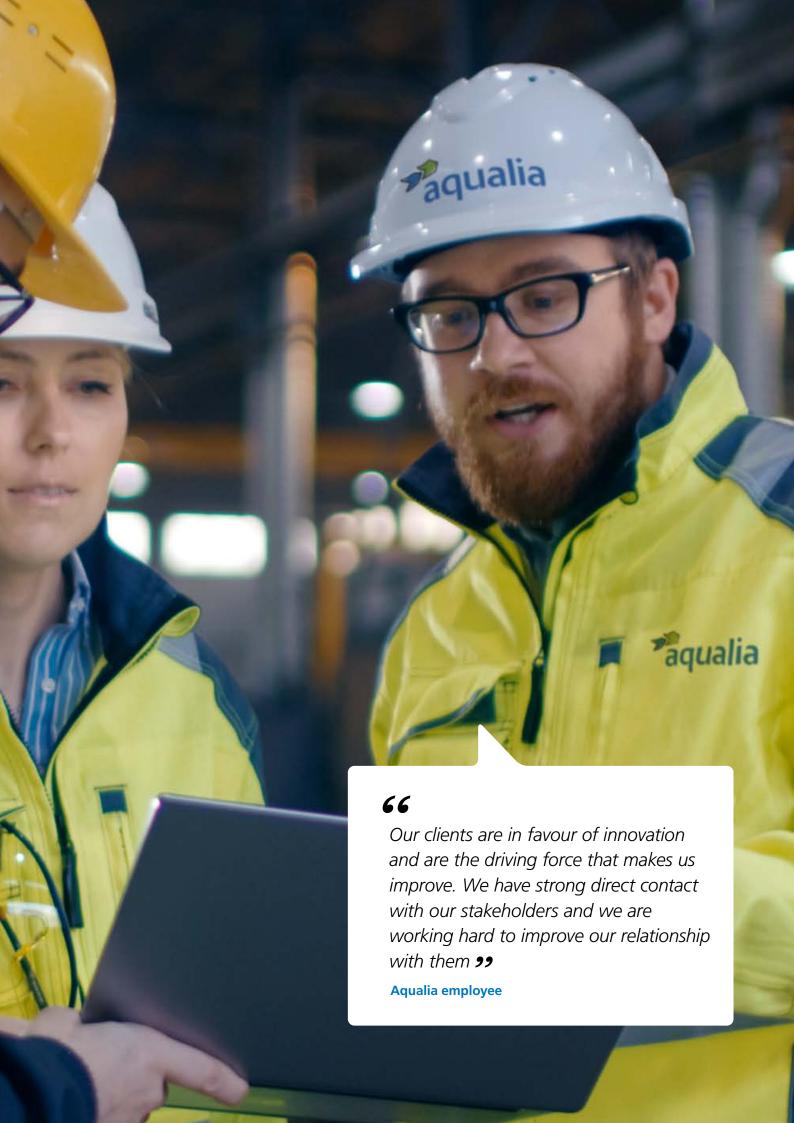
# Action time: context, investment and alliances

Investment, collaboration and innovation in response to market risks

Aqualia's business and strategic axes

Responsible management that actively listens so as to improve society

Aqualia's current context is characterised by the need to face the challenges posed by the climate emergency situation, and the water scarcity and social inequality that this entails. This is a responsibility that we assume from our own business perspective, focussing on investment for the common good and with the creation of public-private alliances.



# Main market risks: trends and the national and international panorama

#### Main risks

#### **Climate emergency**

On November 28<sup>th</sup> the European Union declared a "climate and environmental emergency" in its commitment to restrict global warming to a maximum of 1.5°, guaranteeing this aim in all its legislative and budgetary proposals.

In January 2020 the Spanish Government also declared a climate emergency to safeguard the environment and meet carbon neutrality targets by 2050.



#### Main derived trends

#### **Investment for adaptation**

Both public and private investment is increasingly necessary in the water sector to replace and prepare infrastructure and equipment to face these climate emergencies.

A high volume of water is polluted and drinking water becomes scarce as a result of natural disasters and flooding due to rains that affect rivers and seas. Faced with these disasters, the main sources of water resources will result from good infrastructures that enable 100% re-use of water, desalination and the optimisation of resources.

Public-private partnerships are required to finance investment in advanced infrastructure.

Taking action by playing a leading role in the Water Decade. Faced with these global concerns, companies like Aqualia are supporting the United Nations initiative: "Water for Sustainable Development 2018-2028", with the aim of collaborating with countries and Public Administrations to implement a model for sustainable water management<sup>2</sup>.



#### Main risks

#### **Desertification and water stress**

The climate emergency is affecting the scarcity of water resources and one of the problems that will most affect the population in its demand for water will be decreased volume in rivers and other sources of access to water, as well as the occurrence of extreme weather events. According to UNESCO, 47% of the world's population will live in water-stressed areas by 2030.



#### Main derived trends

#### Savings and efficiency in water consumption

Faced with this reality, savings and efficiency in water consumption become prominent features. Both in the industrial sector and in urban consumption the trend of saving water continues, especially due to droughts and rate increases which are sending a clear signal of the need for savings.

European legislation has also established the principle of recovering the cost of water services in cities, industry and agriculture, so that we citizens pay not only for the service but also for the construction and renovation of infrastructures.

Furthermore, these water stress risks will be mitigated by circular economy techniques that encourage the re-use of wastewater.



## Population growth concentrated in urban areas

At a global level, the population is experiencing population growth that is increasingly concentrated in urban areas. Currently it is 55%, but it is estimated that by 2050 the percentage of inhabitants in urban areas will increase to 68% of the world population.



#### **Smart Cities**

Given this growing concentration, there is a clear commitment at a global level to Smart Cities, where the Industry 4.0 trend is showing the way on how to do business.

The Fourth Industrial Revolution involves advanced production techniques and smart technologies for interconnected companies that are changing the rules of the game.

In the water sector, this "Smart Water" concept (Smart Water / Water 4.0), includes such features as applied artificial intelligence, Big Data, IoT and robotics.



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#### Main risks

#### **Risks for efficient management**

Obsolete infrastructures pose risks to maintaining the quality levels of supply and sanitation services, as well as to efficient water management.

The deficit in investments in infrastructures is having a negative impact on the sustainability of the system since it supposes an increase in the cost of maintenance operations; it contributes negatively to environmental objectives because on inappropriate installations; and it prevents the incorporation of technological improvements that would contribute to efficiency<sup>3</sup>.

On a domestic level, the Spanish state is paying a six-monthly fine to the EU of 15 million euros for insufficient water treatment in cities with more than 15,000 inhabitants, and an inspection process is underway in towns with more than 2,000 inhabitants, where non-fulfilment in the more than 2,000 existing municipalities is 25%.



#### Main derived trends

#### Management models serving the public interest

Again, due to the magnitude of the projects required for the hydrological transition that the situation demands, public-private collaboration is necessary for the construction of technologically advanced sanitation infrastructures.

These would be projects demanding high investment and that would comply with contractual modalities for the concession of infrastructure, with long-term payback periods, with availability payments, in a scheme that would facilitate structured financing with recourse to the project itself.



#### Main risks

#### Legislative and administrative risks for adaptation to change

The legislation, rules and administrations in the different countries should also adapt to the demands imposed by climate requirements and water stress, as well as overcoming legal, financial and cultural barriers in the use of recycled water for industrial purposes, irrigation, etc. by the population.



#### Main derived trends

#### Innovation in the water sector

The water sector is facing demonstrative projects in the face of national and international legislation on the quality of reclaimed water and its multiple uses and this represents a significant development.



#### Global health crisis

COVID-19 has arrived on the global risk landscape in 2020 with great force and has highlighted the vulnerability of society to a pandemic that has paralysed a third of the world's population.



#### **Prevention and contingency systems**

In general terms, this impact has led to the activation of contingency plans for workers, clients, users, etc. With specific regard to the water sector, it has highlighted the importance of a total guarantee of the quality of tap water, subject to the usual and normal disinfection treatments provided by companies in the public and private sector.



#### **Business commitment**

This crisis has also engendered a greater commitment by business to civil society, through support in the search for solutions to the serious problems that the fight against this pandemic presents every day.



# Market context National

#### Political instability

Few political initiatives for the re-municipalisation of water management services due to this instability (caretaker government, two general elections, European elections and in 15 autonomous communities).

#### Public Sector Contracts Law

Extension of bidding processes.

## Increased litigation in public contracting

▲ 25% special appeals in contracting compared to 2018.

Insufficient purification in cities with more than 15,000 inhabitants. Payment of a €15 Million six-monthly fine by the Spanish state to the EU

Solutions to infrastructure deficit via pricing systems are required.

Greater legal security for water concession contracts in Spain

Signing of the VI State Collective Agreement on the end-to-end water cycle Valid for 5 years (2018-2022).

#### **Objectives**

To ensure quality long-term employment versus the precariousness of outsourcing services so as to stabilise the sector

#### **Signatories:**

- Spanish Association of Urban Water Services Management Companies (AGA).
- Federation of Industry, Construction and Agriculture of the Unión General de Trabajadores (FICA-UGT).
- Federation of Citizen Services of the Comisiones Obreras Union (FSC-CCOO).

## In 2019, work was done to reinforce AGA and AEAS<sup>4</sup>

#### **Objectives**

Informing society

- Social commitment of management companies.
- Technology transfer worldwide.
- Affordability of rates in Spain for family economies.

#### **Initiatives:**

- Breakfast meetings with representatives of municipalities, cities and political parties.
- Collaboration with MITECO in the preparation of the Green Paper on Water.
- Dissemination of studies on the sector, such as:
  - Water infrastructure deficit in Spain and the pricing models required to overcome it.
  - Value of urban water infrastructures and their replacement costs.

#### International

Specific features in the regions where Aqualia concentrated its activities in 2019

#### Furone

Special mention should go to the development of the French water market as a result of the high turnover expected due to the new measures introduced by the French government.

### In North Africa and the Middle East (MENA)

Seawater desalination and wastewater treatment activities continue to present business opportunities in countries where Aqualia already has a presence.

#### Latin America

The shortfall in water infrastructures and the search for efficiency in the existing ones are factors that foster Aqualia's growth possibilities.

#### USA

Water scarcity, the obsolescence of hydraulic infrastructures and low penetration of private operators in the sector are the source of the main growth opportunities for the company in certain states.

# Aqualia's business

Aqualia is a specialised operator seeking efficient answers and solutions to the countries' needs with regard to water supply, sanitation and purification. Where it is present, this is how it is improving access to water and optimising this scarce resource through its business model.



#### Business model



Municipal concessions for the management of the end-to-end water cycle

In public services such as collection, treatment, purification, distribution and sanitation, as well as the analysis of the water quality.



Infrastructure concessions in BOT contracts<sup>5</sup>

For the design, construction, financing and long-term operation of treatment plants (purification, treatment, desalination) and installations for re-use.



**O&M** services

Quality of water, operations, maintenance and exploitation of infrastructures.



**EPC** models

Design and Construction Projects (Engineering, Procurement and Construction).



#### Main strategic axes

# Axis I **Growth and expansion**

international that responds to global needs for clean water and sanitation for everyone, with the appropriate human team and technology.

# Axis II Financial profitability

that enables suitable, sustainable growth.

## Axis III Integration of all areas

of the value chain in the water cycle.



# **Geographical** areas

Focussed on certain geographic territories to avoid dispersion and take advantage of synergies.

#### Europe

Especially in municipal concessions, by maintaining high rates of renewal of their contracts and by taking advantage of opportunities that may appear both in organic growth and in acquisitions that contribute value.

#### LATAM

By consolidating longterm contracts for both municipal concessions and infrastructure concessions as well as emblematic design and construction projects.

#### **MENA**

By developing a consolidated position in infrastructure concession and O&M contracts with high added value.

# Active listening and responsible management

# Active listening to Aqualia stakeholders

In the last quarter of 2019 and the first of 2020, Aqualia completed a strategic materiality analysis with the aim of finding out the main expectations and priority issues for the different stakeholders.



30



#### Proposed methodology for materiality analysis



#### Phase I

Qualitative analysis for identification in the national and international context of the main risks and opportunities, as well as sectoral trends and significant aspects.

For this phase, in-depth qualitative interviews were conducted with five main company managers and four expatriate managers, as well as a focus group with employees to learn more about their expectations for the company and what issues the company should be reporting on.

There were also 13 qualitative interviews with stakeholders (Public Administrations, users, suppliers, the media, NGOs and shareholders) to get a deeper understanding of the current situation and to be able to make a diagnosis to be used to determine the strategic lines for the 2021-2023 Sustainability Plan.

This analysis is in addition to that undertaken for the 2018 Sustainability Report.



# Phase II **Prioritisation**

Once the topics had been identified, more than 18,000 quantitative surveys were carried out with stakeholders (Public Administrations, residential users, industries, irrigators, suppliers, employees, the media and NGOs), which enabled prioritisation by topic. This information was contrasted with that obtained in the stakeholder surveys used for the 2018 Sustainability Report.



# Phase III Validation and comparison

The results of the surveys were compared together with the Aqualia team to give a suitable reply to the different stakeholders in this Sustainability Report.

From this study, ten priority themes for each of the stakeholders were selected as attached below. It should be pointed out that this research ended in February 2020.

From this study, ten priority themes for each of the stakeholders were selected as attached below. We should mention that research only ended when we were beginning to get an idea of the impact COVID-19 would have on society. However, issues such as water quality, access to water, health and safety were already considered to be essential issues for stakeholders.



#### Stakeholders

#### Dialogue channels



#### Public administrations

Municipal Autonomous European

Pricing commission

Corporate website and 45 local websites (39 national + 6 international) Meetings and informative breakfast

Institutional dialogue

**CSR Report** 

E-mail @aqualiacontact

Corporate social networks



Municipalities Public centres Citizens

Neighbourhood associations Industries Irrigation Sector

Aqualiacontact (App, virtual office, in-person office, telephone and Twitter channel)

Open-door sessions E-billing/invoices

Direct marketing (brochures) Local press and media Corporate and local websites Corporate social networks

#### Priority issues and stakeholder expectations

Efficient management of natural resources		•
Water quality	•	•
Circular economy of water	•	•
Awareness-raising and environmental awareness	•	•
Energy consumption / renewable energies		•
Climate change		•
Biodiversity		•
Innovation in the environment		•
Creation of employment	•	
Transparent communication	•	
Access to water/price		•
Social action		
Promotion of and respect for Human Rights		
Public-private partnerships		
Occupational health and safety and well-being	•	
Professional development		
Equal opportunities, diversity and work-life balance		
Transparency		
Corruption prevention and mitigation systems	•	
Ethics and integrity		
Profitability and efficient management		
International expansion		
Service excellence		

● Environmental ● Social ● Labour ● Governance ● Others

#### Aqualia Master Plan: meets the expectations of the GGII in its three axes

#### Citizen connections

Aqualia is committed to proximity and close contact with the communities in which it operates and where it undertakes its activities.

- It collaborates in social improvement in the cities in which it operates.
- It educates and raises citizen awareness.
- It collaborates with municipalities in social improvement.
- It measures the impact on the municipalities in which it operates.

#### **Smart services**

Adapting the services it provides to constant change, in the context of scarcity, protection of resources and the natural environment.

- Aqualia against climate change.
- Aqualia Circular Economy (Aqualia Circular).
- Aqualia versus water stress: implementing processes to minimise consumption and promote the re-use of water.



#### **Employees**

Operational structure Functional structure Middle management Production staff

Aqualia ONE Intranet E-mail: Information flashes, e-mailing Press summary Your Flash Employee app @aqualiacontact



# Consumer organisations and NGOs

Consumer organisation Irrigation Communities in Spain

Website E-mail Open-day sessions Collaboration agreements @aqualiacontact Corporate social networks



#### **Suppliers**

Strategic Local

E-mail Corporate website Social networks



## Press and the media

Local, national and international Municipal press/PR offices

News agencies

Press department E-mail Information banners Corporate website @aqualiacontact Corp. social networks



#### **Shareholders**

IFM and FCC

Board of Directors
Committees and regular meetings
Management reports and other documents
E-mail: information flashes and e-mailing
Website
Aqualia ONE Intranet
Corporate social networks

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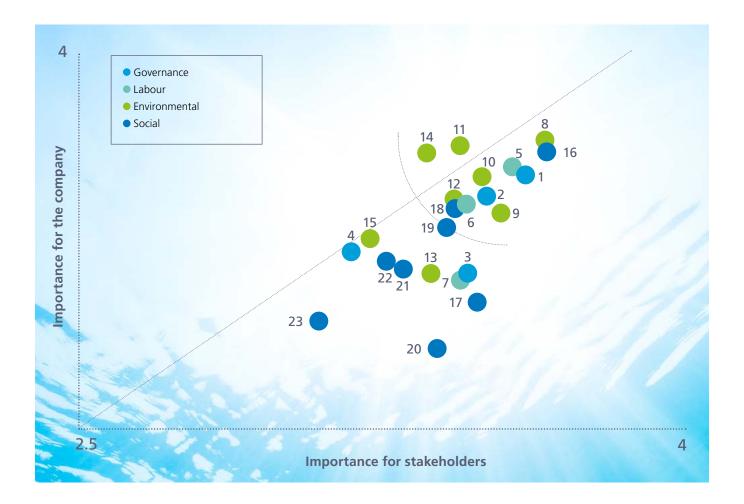
- Commitment to the protection of the natural environment in the places where we are present.
- Innovation is essential to make progress in sustainable water management.

#### **Exemplary performance**

Aqualia operates under strict standards of integrity and business ethics in all the jurisdictions in which it is present, and in its relationships it shows respect and trust and gives equal opportunities to its employees and its suppliers.

- Be Aqualia (Comprehensive HR Policy).
- Equality.
- Attracting talent.
- Female talent.
- Diversity and social inclusion.
- Training and development.
- Occupational health and safety and well-being.
- Aqualia as a benchmark in ethical management.
- Applying ethical criteria to third parties.

#### Materiality matrix: significant issues



#### Governance

	Issues	Stakeholders	Explanation of materiality
1	Ethics and integrity	APs	GRI 205
2	Corruption prevention and mitigation systems	APs, suppliers, shareholders, NGOs	GRI 205
3	Transparency	Employees, MCs, suppliers, NGOs	GRI 205
4	Risk management	Shareholders, employees, suppliers	GRI 201/ 203

#### Labour

	Issues	Stakeholders	materiality
5	Safety, occupational health and welfare of the employee	All	GRI 403
6	Equal opportunities, diversity and work-life balance	Employees, suppliers, shareholders	GRI 401-405
7	Professional development	Employees	GRI 404

#### Environmental

	Issues	Stakeholders	Explanation of materiality
8	Water quality	All	GRI 416
9	Circular economy of water	All	GRI 303/ 306
10	Awareness-raising and environmental awareness on the sustainable use of resources	All	GRI 413
11	Efficient management of natural resources	All	GRI 303
12	Energy consumption/renewable energies	All	GRI 302
13	Biodiversity	Employees, users	GRI-304
14	Climate change	All	GRI 305
15	Innovation in the environment	Clients, users, NGOs	GRI 103-3

#### Social

	Issues	Stakeholders	Explanation of materiality
16	Access to water	All	GRI 413 AQ AH2O
17	Client experience	Shareholders	GRI 103-3
18	Transparent communication	All	GRI 417
19	Promotion of and respect for Human Rights.	All	GRI 412
20	Public-private partnerships	MCs	GRI 413
21	Creation of employment	APs	GRI 401
22	Social action	Employees, ONGs	GRI 413
23	Technological development	Employees	GRI 203

#### Contribution to priority SDGs

Aqualia assumes the role played by the private sector to achieve Sustainable Development Goals and shows this in its daily commitment to promoting this culture within the company and amongst its stakeholders.

For this reason, as well as promoting campaigns to publicise the SDGs, it has identified and prioritised those to which the company contributes through its activity and its corporate commitments. And, by listening actively we understand the importance that stakeholders give to Aqualia's contribution to the different SDGs and we aim to respond to these expectations by providing the appropriate indicators.

As SDG 6 is Aqualia's main objective, the company is focussing on the metrics for each of the six specific goals in this SDG. Each has a link to other SDGs. This enables the creation of synergies that Aqualia aims to promote by monitoring and developing the established metrics.

#### SDG a related system

#### Priority commitments for its activity



#### Corporate commitments



















- More than €50,000 in water bills to 131 Cáritas Charity Centres.
- 17,293 beneficiaries.
- 58% of services apply social tariffs to citizens who need them.



- Access to over 25 million users.
- Technological platform for the digitisation of the end-to-end water cycle, Aqualia LIVE.



- Parametric determinations of drinking water increase by >13.9%.
- Volume of discharged treated water: 743.8 Million (m³).



- 13 patents for efficient water management.
- 3 innovation projects for the smart management of water resources.
- 9 eco-efficient innovation projects.



 Presence in 4 of the 17 countries with extreme water stress: Qatar, Saudi Arabia, United Arab Emirates and Oman.



- Undertaking biodiversity projects in installations in protected areas.
- 122 installations in protected areas.

# Growth that has an impact on society

Sustainable growth

Aqualia's results and forecasts nationwide

Ethical and responsible management as the basis of our business

Risk management in Aqualia

**Regulatory compliance** 

A supply chain integrated into the business

All Aqualia's strategic actions have a common aspect: ethics. Only responsible economic management, based on human principles and values will achieve sustainable growth that will have an impact on our entire value chain and enable stable and coherent progress into the future.



# Growth in 2019

#### Sustainable growth



€1,262.5 Million ▲7.9%

Direct economic value generated

Economic value distributed (million €)

1,147.6

**17.7%** 

Economic value withheld (million €)

114.8

**▼** -41.0%

EBITDA (million €)

281.7

**14.0%** 

Total Subsidies (million €)

35.3

Users served (million)

25

At international level (total inhabitants served)

• End-to-end water cycle 950,000

• Supply service 2,207,960

• Sewage system service 2,252,386

Purification service 3,124,135

### Supply chain



### Ethical and responsible management

# Strengthening compliance culture focussed on the implementation of a Crime Prevention Model

100%

#### Operations evaluated

Relating to corruption risks and criminal risks



Training for ethical compliance

Total employees who received this training

2,238

Total domestic employees online

99%

**Ethical Channel** 

Alerts registered in 2019

25

Management plan and regular risk assessment



# Sustainable growth

In 2019, Aqualia's good management increased the economic value generated by the company by 7.9%. This was mainly due to 20% growth in international business and 2% in domestic business. And this in turn enabled the economic

Direct economic value generated (total consolidated for the group)

value distributed to society to increase by an even higher percentage. There was an increase in items such as suppliers, salaries and employee benefits, capital suppliers (there was a dividend payment) and corporate income tax.

2018

13.2

1.7

0.7

2019

35.3

2.1

0.2

(Thousands of €)	2018	2019
Net business revenue	1,106,112	1,186,881
Other operating income	33,132	38,012
Financial income	30,958	37,579
Total direct economic value generated	1,170,202	1,262,472
Economic value distributed <sup>6</sup>	2018	2019
Operating costs	617,184	645,069
Procurement	439,958	475,302
Other operating expenses	177,218	169,781
Changes in inventory of finished products and those being manufactured	8	-14
Employee wages and benefits	265,317	288,689
Staff expenses	265,317	288,689
Capital suppliers	44,193	135,103
Dividends	0	90,000
Financial expenses	43,290	45,800
Change in fair value of financial instruments	0	285
Differences in exchange rates	903	-982
Payments to governments (taxes)	47,895	77,744
Corporate income tax	19,422	45,905
Other tax payments (except VAT)	28,473	31,839
Investments in the community <sup>7</sup>	951	1,022
Donations and other investments in the community	951	1,022
Total economic value distributed	975,540	1,147,627
Total economic value withheld	194,662	114,845

The challenges presented by the current context also required investment in R&D&i projects in which Aqualia invested 4,291,480 euros in 2019<sup>8</sup>.

**Grants** 

**Total subsidies** 

Amount of operating grants for R&D&i projects

Amount of capital grants for R&D&i

<sup>6</sup> Accrual criteria used.

<sup>7</sup> Aqualia is working on defining homogeneous criteria for investments in the different types of capital (technological, infrastructure, human, etc.). Data for this will be provided in future reports.

<sup>8</sup> This amount refers to gross investment in projects undertaken by the company.

# Aqualia's results and forecasts nationwide

2019

# Year with little rainfall





# Service in municipalities



Retrieval in invoiced water volumes

Aqualia turnover

€704.5 Million

▲ €21.6 Million compared to 2018

▲ 4.3%

Total volume

invoiced

- ▲ 2.3% Volume billed in client¹0 cancellations
- ▲ 3.0% Amount invoiced
- ▲ 3.2% Total amount
- ▲ 14.2% Volume invoiced in new contracts¹¹



#### Growth was positive everywhere, with:

#### The lowest in:

Cantabria Canary Islands Autonomous Community of Valencia



#### The highest in:

Castile-La Mancha Andalusia Balearic Islands

#### Cost reduction

Reinforcing synergies. Regional teams for sewer cleaning.

Reduction in subcontracting.
Control of bank fees.

Efficient operational management.

Client management. Pursuit of fraud in the measurement of consumption.

Reduction of in-person attention.

Electronic invoice and direct debit of invoices.





Domestic turnover compared to 2018

# 2020

It is still too soon to anticipate the impact of COVID-19 with regard to these forecasts, because of uncertainty on how it will develop.

First of all, expectations are to increase sales figures due to:





Companies acquired in 2019.





Maintaining the high rates of contract renewal that Aqualia has historically recorded on maturity.

And then, even though in the first quarter of 2020 there was no significant impact on the company's activity, the company took into account the risks arising from this crisis, with a special mention for: the impact caused by liquidity stress; by the interruption of operations or breaks in the supply chain; a decrease in consumption linked to activity in the sectors served by Aqualia; and the risks linked to deviations in economic forecasts<sup>9</sup>.

A contingency plan was also established to minimise any financial and non-financial impact that may arise from this crisis

## New domestic projects signed in 2019

The 2019 business year saw a reduction in the level of activity in bidding processes for new municipal concessions that has been offset by an increase in contracting processes for operational and maintenance services for installations.

The lower level of activity in bids for new concession projects was also offset by the inclusion in the perimeter of certain companies acquired during the business year.

The following main projects deserve special mention:

## Spain

 Municipal concession ■ Infrastructure concession
 ■ O&M
 ■ Design and construction
 ■ BOT Contracting Renovation

#### Zone II



#### Balearic Islands

Eivissa, Balearic Islands Water supply and sewerage service management for the city.

1 year / €8.5 Million

#### Catalonia

#### Castell-Platja D'Aro, Gerona

Water supply service management.

1 year / €3.1 Million

#### Baix Ebre, Tarragona

Management of the public sanitation systems service for the Baix Ebre region.

1 year / €2 Million

#### Aragón

#### Zaragoza •

Operational supply activity services for ACUAES in the province of Zaragoza: Zaragoza and the Ebro and Bajo Ebro Aragonese corridor.

1 year / €1.3 Million

#### Murcia

San Pedro Pinatar, Murcia Renovation project for

drinking water and sewerage networks.

#### Autonomous Community of Valencia

#### Villena, Alicante

Water supply and sewerage service management.

1 year / €1.2 Million

#### Mutxamel, Alicante

Management of the Mutxamel water desalination plant and its distribution network for ACUAMED for two years.

@ 2 years / €2.6 Million

#### Zone III

#### Andalusia

#### Martos, Jaén

Water supply and sanitation service management.

6 4 years / €9.8 Million

#### El Puerto de Santa María, Cádiz (

Maintenance, conservation and operating service for the city's WWTP and sewerage system.

1 year / €3.5 Million

#### Huéscar, Granada

End-to-end water management in the municipality.

@ 12 years / €7.7 Million

#### Córdoba •

Cleaning and inspection services for EMACSA's sewage networks, gutters and installations.

#### 2 Extremadura

#### Guadiana del Caudillo and Pueblo Nuevo de Guadiana, Badajoz

Concession of the purification service for both municipalities.

**6** 15 years / €1.7 Million

#### Canary Islands

#### Güímar, Santa Cruz de Tenerife •

Water supply and sanitation service management.

1 year / €2.6 Million



#### Zone I

#### **d** Galicia

#### Vigo, Pontevedra

Management of indoor swimming pools for the municipality.

**@** 2 years / €5.6 Million

#### Porriño, Pontevedra

Design, construction and initial operation of an industrial wastewater treatment plant for the Compañía Española de Algas Marinas, S.A.

**6** €2.2 Million

#### Redondela, Pontevedra

End-to-end management of the water supply, sanitation and treatment service.

1 year / €2 Million

#### Oleiros, La Coruña

Management of the municipal indoor swimming pools in the Municipality

1 year / €1.7 Million

#### 2 Asturias

Valdés, Luarca, Asturias • Water supply service.

5 years / €3.2 Million

#### Cantabria

#### Santander •

Operation and maintenance services for the San Román de la Llanilla WWTP and associated sanitation installations assigned to Medio Ambiente, Agua, Residuos y Energía de Cantabria S.A. (MARE).

**6** 5 years / €12.9 Million

#### Basque Country

#### Vizcaya 🛑

Operation, maintenance and breakdown management services for secondary networks in a number of municipalities for Udal Sareak, S.A.

2 years / €2.2 Million

#### S Autonomous Community of Madrid

#### Madrid •

Canal de Isabel II, Madrid: Four contracts for operation and maintenance services for the sanitation networks in Guadarrama, Torrelaguna, Jarama, and Santillana.

d 4 years / €43.5 Million

#### Collado Villalba, Madrid

Design and construction of the El Endrinal wastewater treatment plant.

**6** 3.7 years / €11.3 Million

#### Madrid •

Operation and maintenance services for the peripheral sanitation networks corresponding to Culebro managed by Canal de Isabel II.

4 years / €21.6 Million

#### Madrid

Operation and maintenance services for the Butarque and Valdebebas Wastewater Treatment Plants (WWTPs) for Canal de Isabel II.

5 years / €13.8 Million

#### Madrid •

Services relating to urgent renovation and repair actions for the supply network and in the reclaimed water network for Canal de Isabel II (Lot 9 Culebro Network).

1 year / €3.1 Million

#### 6 Castile-León

#### Ávila 🔵

Operation and maintenance service for the city's wastewater treatment plant.

@ 20 years / €34.6 Million

#### Béjar, Salamanca

Water supply, sanitation and treatment service management.

4 years / €4.2 Million

#### Aldeatejada, Salamanca

Municipal water supply and sanitation service management.

5 years / €1.3 Million

## Community of Santa Teresa, Salamanca

assignment of the water supply capture, treatment and storage contract for the Community.

8 years / €1.1 Million

#### Castile-La Mancha

#### La Puebla de Almoradiel, Toledo ●

Water supply distribution service management.

18 years / €6.7 Million

#### New Acquisitions

#### Agua y Gestión del Ciclo Integral del Agua, S.A.

That contributes water service concessions for San Vicente de Alcántara. Villar del Rey, Palomas, Hinojosa del Valle and Puebla de la Reina in Badajoz, Ceclavín, Garrovillas de Alconetar, Zarza la Mayor, Acehúche, Mata de Alcántara and Portezuelo in Cáceres, San Jose del Valle in Cádiz, Bolaños de Calatrava and Viso del Marqués in Ciudad Real, and Guadix and Ugíjar in Granada.

14 years / €44.8 Million

#### Codeur, S.A.

Acquisition of a minority stake in a company that manages the concession of the Vera (Almería) water service.

34 years / €99.1 Million

## 5 years / €1.1 Million

Olías del Rey, Toledo

service management.

Villatobas, Toledo

supply service.

Toledo •

Management of

Illescas, Toledo •

service management.

1 year / €2 Million

end-to-end services for

capturing, treating and

distributing water and collecting

sewage for the municipalities

Cobisa and Nambroca, in the

of Argés, Burguillos, Layos,

Community of Guajaraz.

1 year / €1.4 Million

Manzaneque, Toledo

1 year / €1.1 Million

Water supply service

Iniesta, Cuenca

Water supply service

management.

management

Water supply and sewerage

5 years / €3.3 Million

of the municipality's water

20 years / €3.7 Million

Water supply and sewerage

Concession for the management

#### Argamasilla de Calatrava, Ciudad Real ■

Design, construction and initial operation of the municipal wastewater treatment plant.

**@** €3.5 Million



## Results and forecasts at international level

#### Europe

#### Czech Republic

In 2019, Aqualia took control of 100% of the shareholding of SmVaK, its main subsidiary company in the country and obtained the water distribution concession for the Park Ostrava and Mosnov industrial zone for the period 2020-2023.

#### Italy

After years of immobility, the concession market in 2019 showed the first signs of recovery with a bid for the Water Service for the province of Rimini.

#### Portugal

The situation in the concession market remains stagnant. Regulatory changes are expected that may confirm the consolidation of indirect management activity through concessions to private companies. This is the field in which our contracts are developed and in which growth is expected in the future.

#### 4 Romania

- There has been progress in the construction of civil engineering works for the Glina project for the expansion of the Bucharest purification plant.
- Completion of the Berane and Pljevlja projects and progress in the final construction stages of the Prizren project.



#### LATAM



#### Mexico

Aqualia was awarded the BOT contract for the Guaymas desalination plant, which is currently under construction.

#### 2 Peru

- In 2019, five private initiatives for the treatment of wastewater went into the formulation phase These were presented in 2017 and considered significant in 2018.
- The State is in the process of evaluating the efficiency of its public supply services in order to give way to private initiatives in those areas with the worst management indicators.

#### **3** Colombia

Construction of the El Salitre WWTP (Wastewater Treatment Plant) in Bogotá continues.

#### Panama

- Work has begun on the Arraiján WWTP engineering, construction and 10-year operation project that will treat water for 130,000 inhabitants.
- Aqualia was also awarded an assistance and advisory contract for the operational and commercial management of the IDAAN (Institute of National Aqueducts and Sewers), a body that is responsible the management of the country's water service. The contract was approved by the Comptroller General in December.

#### **MENA**



At the Mostaganem EDAM:

- In May, a successful cleaning of the inflows was performed using PIG (Pipeline Inspection Gauge) technology.
- In December, the civil-engineering works for the new seawater abstraction for the EDAM in Mostaganem were completed without incident.

At the Cap Djinet EDAM:

 Civil-engineering adaptation works for the execution of inflow cleaning operations using PIG technology were completed in the first months of 2020

In 2019, an agreement for the reassignment of management and operational control functions was signed with GS Inima, a strategic partner in these projects and that enables the optimisation of management and resource efficiency.

#### Egypt

- In March the initial operation phase was successfully completed for the design and construction of the El Alamein desalination plant, with a capacity of 150,000 m³/day, and the operational phase began.
- Completion of construction engineering and most of the civil engineering works for the Abu Rawash wastewater treatment plant project. Civil engineering works are expected to be completed in 2020 and the electromechanical installations assembled.

#### Tunisia

In May, the initial operational phase of the Djerba EDAM project was completed without incident. Since delivery, it is the client who has been responsible for operating the plant which, with a capacity of 50,000 m³/day, ensuring supply to the population and tourist development of the island.

#### 4 Saudi Arabia

- Progress has continued in the diversion and adaptation works in the affected services in the Riyadh Metro, which will last until 2020.
- Bid for SWPC (Saudi Water Partnership Company), still pending assignment of the licensees, with three BOT projects for major desalination plants and wastewater treatment plants.
- Preparation of National Water Company's bid for water management in the provinces of Medina and Tabuk, with 3.6 million inhabitants, a contract that will be awarded in 2020.

#### **6** Oman

Completion to full client satisfaction of the first full year of operations for the end-to-end cycle management of the Sohar port area, a 20-year contract in association with the Majis concessionary company.

Aqualia
MACE has
consolidated
as a major
water utility
company in
the United
Arab Emirates

#### **6** United Arab Emirates

- Renewal of the existing Al Ain contract and the signing of a new Abu Dhabi capital contract, both for 7 years.
- Since March, Aqualia MACE has been managing two of the three geographic areas into which the Emirate of Abu Dhabi is divided, providing services such as the operation and maintenance of the collector networks, pumping stations and wastewater treatment plants.



#### Qatar

Slowdown in investment projects due to the political and commercial blockade by Saudi Arabia and the Emirates.



In its international expansion, Aqualia is providing different services in the area of concessions as well as works and maintenance, reaching a large number of inhabitants who are benefiting from these services.

We manage the end-to-end water cycle in 96 municipalities, serving more than 950 thousand people.

#### Service provided by contract type

End-to-end water cycle	Contract type	No. of municipalities	No. inhabitants
	Concession		
Services/areas of activity	End-to-end water cycle	96	950,040

Supply	Contract type	No. of municipalities	No. inhabitants
	Concession		
Complete / complete of a still dec	Distribution	33	274,884
Services/areas of activity	Registration	1	433,076
	ВОТ	2	1,500,000

Sewerage system	Contract type	No. of municipalities	No. inhabitants
	Concession		
Complete / company of a still day	Sewerage system	13	219,261
Services/areas of activity	O&M		
	Sewerage system	2	2,033,125

Contract type	No. of municipalities	No. inhabitants
Concession		
WWTP	4	1,091,010
O&M		
WWTP	2	2,033,125
	Concession WWTP O&M	Contract type municipalities  Concession  WWTP 4  O&M



### New international projects signed in 2019

In the international market, Aqualia has maintained significant activity, both in bids in different areas and in the acquisition of companies, with the following contracts deserving special mention:



#### Colombia (Villa del Rosario)

End-to-end water management service for the municipality.

14 years / €87.2 Million

#### 2 Czech Republic (Mosnov)

End-to-end water service management in the Mosnov industrial zone (northern Moravia).

5 years / €2.3 Million

#### 3 France

Acquisition of the company SPIE (Services Publics et Industries Environnement) with 120 years of experience in the management of public water services in France and serving close to 140,000 citizens, through various contracts in the central region of the country.

8 years / €67 Million

# Ethical and responsible management as the basis of our business

Aqualia's Board of Directors was formed in September 2018 by directors representing 51% of FCC and 49% of IFM's shareholding. As at 31 December 2019, the situation was as follows:

Members of the Board of Directors Position	Investment Committee	Appointment and Remuneration Committee	Audit and Control Committee	Regulatory Compliance Committee
Alejandro Aboumrad González President	•			
Nicolás Villen Jiménez Non-Executive Vice President			•	•
Juan Rodríguez Torres Voting member		•	P	•
Lars Bespolka Voting member	Ð	•		ø
Gerardo Kuri Kaufmann Voting member		P		
Scott Longhurst <sup>12</sup> Voting member		•	•	
Pablo Colio Abril Voting member	•		•	•
Javier Amantegui Lorenzo Secretary (non-director)				
José Fernando Cerro Deputy Secretary (non-director)	\$	Ś	Ġ	
Samir Azzouzi Maanan 2nd Deputy Secretary (non-director)				
Cristina López Barranco <sup>12</sup> 3rd Deputy Secretary (non-director)				
Jesús Ortega CCO*				(non-director)
* Chief Compliance Officer.				
President S Secretary	Voting memb	er		

The Board of Directors delegates its powers to the CEO, who has the support of the Managing Committee and other specific committees (Information Technology Committee,

ESG Committee, Innovation Committee, Technical Committee, etc.) for the exercise of these delegated powers.

# Aqualia organisation chart

CEO

**Félix Parra** 

#### Territorial divisions

#### **National**

Director

**Santiago Lafuente** 

Zone I

(Galicia, Castile-Leon, Asturias, Cantabria, Castile-La Mancha, Madrid and Basque Country)

**Juan Carlos Rey** 

Zone II

(Catalonia, Balearic Islands, Autonomous Community of Valencia, Murcia, Aragon and La Rioja)

**Juan Luis Castillo** 

Zone III

(Andalusia, Extremadura and Canary Islands)

Lucas Díaz

#### International

Director Luis de Lope

Europe **Guillermo Moya** 

MENA
José Enrique Bofill

America

**Jose Miguel Janices** 

#### Corporate divisions

Economic and Finance Division (CFO)

Isidoro Marbán

**Elena Barroso** 

Legal Advice Division

Communication and CSR Division Juan Pablo Merino

Water Technologies and Engineering Division Javier Santiago

People and Culture Division Carmen Rodríguez

Development Division

Antonio Vassal'lo

Studies and Operations Division **Pedro Rodriguez** 

Customer Management Division<sup>13</sup> Miguel Perea

IT Division<sup>13</sup>

M<sup>a</sup> Angeles Vicente

Procurement Division **Alberto Andérez** 

Compliance Division

Jesús Ortega

# Risk management in Aqualia

The risks identified by Aqualia are categorised in accordance with the degree of impact and probability of occurrence, according to which a management plan and periodic evaluation are established.



#### Strategic risks

Those that may affect the company's strategic positioning. These include reputational risks and socio-political and economic changes in the circumstances of different countries.

#### Operational risks

Those that may affect or have an impact on the provision of projects/services or that affect the viability or continuity of the projects/services provided. These include the quality of service to citizens, the quality of the water and the obsolescence of infrastructures that may pose risks in the provision of the company's services.

#### Financial risks

Those that affect financing or financial statements to a greater or lesser extent and therefore the current or future development of the business. Changing economic circumstances, and uncertainty in general, could result in price fluctuations that would affect Aqualia's results.

#### Compliance risks

All those legal procedures that may affect the company commercial activity or any that may have economic, reputational or legal repercussions that imply more or less severe sanctions due to the lack of compliance with domestic or international rules.

# Regulatory compliance

In 2019, the culture of compliance, integrity and ethics was consolidated amongst Aqualia employees and third parties, focussing activity on the implementation of the Criminal Prevention Model, with a clear focus on risk, approved in 2018.

This model establishes an obligation to analyse criminal risks and establish controls to mitigate those risks and self-assessment by the owners of those controls to establish the level of execution and compliance with them. Self-assessment of these controls is undertaken every six months and is performed on Aqualia's daily activities. When difficulties arise in the execution of controls or deficiencies are detected (gaps) the Department of Compliance proposes action plans for risks to be solved or mitigated.

In 2019, 100% of operations relating to corruption risks and criminal risks were assessed by control owners, and controls were reinforced as mitigating measures for possible risks identified within the company.

The partner relationship policy regulates the implementation of the criminal prevention model in companies that are owned by Aqualia or in which it has a majority stake. In cases where Aqualia is a minority partner, the model is proposed. The objective for 2020 is to implement this model in the Czech Republic, Italy, Colombia, Mexico, Portugal and France.

# Remodelling of the Code of Ethics and Conduct

The Code of Ethics and Conduct was also amended, including a section on the company's behaviour before entering into relations with states, non-state entities or individuals that could have received international sanctions or embargoes, and the possibility of making donations to political parties, always in compliance with the corresponding local laws and in those jurisdictions that allow it.

100%

Operations relating to corruption and criminal risks

**Assessed in 2019** 





Objective for 2020
Implementing the model in:
Czech Republic, Italy, Colombia,
Mexico, Portugal and France

Our shareholders expect good management of public services and therefore we should have an ethical attitude towards our work and the resources with which we work

Aqualia employee

The following were also approved: Agent Policies that regulate the process for selecting and contracting commercial agents; Gifts and Hospitality, that determine the boundaries, prohibitions and exceptions applicable when making gifts and granting hospitality to third parties; and Human Rights, that reflect the organisation's commitment to respecting human rights.

The scope of these policies is multi-jurisdictional and extends to all Aqualia subsidiary companies, in which it has 100% of the shareholding or a majority participation that allows their implementation.

The Compliance Department also analyses third parties (partners, unique suppliers, collaborators, etc.), based on risk so as to comply with the duty of due diligence

with those natural or legal persons with whom Aqualia establishes relationships in the exercise of their daily activity. This analysis involves an examination of the level of ethical culture and compliance of third parties, proposing mitigating measures where possible risks are detected, and may even recommend the unsuitability of establishing relationships with third parties whose assessment after analysis does not turn out positive.

The Compliance Officer ensures implementation, compliance with company policies and the supervision of the criminal prevention model, reporting to the CEO of Aqualia and the Board of Directors of Aqualia.

# The scope of these policies is multi-jurisdictional and extends to all Aqualia subsidiary companies in which it has 100% of the shareholding

#### **Ethical Channel**

The Ethical Channel registered 25 alerts in 2019, and depending on the risk associated with each notification, decisions are made, action is taken, or management improvement plans are activated



14 20 alerts occurred in Spain and 5 outside Spain

#### Training for Compliance

The most outstanding training performed in 2019 was related to the Code of Ethics and Conduct, which 99% of domestic employees with a digital connection completed during the month of February. A total of 2,238 employees.

For those domestic employees without an internet connection, a communication campaign was launched so that everyone received information about the Aqualia Code of Ethics and Conduct. And we are working on extending the scope of this training to all employees. In fact, new online training on the Code of Ethics and Conduct is regularly called for new employees and for those who were unable to do it previously (on maternity/paternity leave, temporary disabilities, etc.).

In September, training began on the Code of Ethics and Conduct for international employees with an internet connection. Around 130 people were trained. In this month the members of the Board of Directors also received training on the Code of Ethics.

For the deployment of the Criminal Prevention Model training in anti-corruption, involving explanations this model as well as in international regulations concerning anticorruption and anti-bribery, was given to the company's key employees in the different geographical areas and to the lawyers in the Legal Advice Department.

National survey to assess training in the Code of **Ethics and Conduct** 

Satisfaction with the training given
throughout the course

Online training in the Code of Ethics and International Conduct

Satisfaction with the training given throughout the course



# A supply chain integrated into the business

The relationship with suppliers develops until they are considered part of the business. If there were no good suppliers with whom to establish mutual service commitments and updating on new technologies and innovations, Aqualia could not possibly provide a good service.

#### **Aqualia employee**



# Sustainable model for the supply chain

Aqualia operates in 17 countries around the world, generating economic relationships with more than 14,000 suppliers, whose global value in 2019 was estimated at €465 million.

In 2019, more than 98% of contracted suppliers were local, which enabled the company's operations to contribute to the local economy of the populations in which it provided services.



<sup>15</sup> Local suppliers are considered to be those in which, in all invoices issued, the country in the master supplier table matches the country of the division. The rest are considered to be global suppliers.

<sup>16</sup> Data is only obtained from companies that are managed through SAP.

<sup>17</sup> Calculation from the weighting for each type of expense over the total acquired from third parties.

As Aqualia is aware of its socio-economic and environmental impact, it has established a model for selecting suppliers and contractors consistent with its values and strategic objectives. This model is based on 5 essential criteria that apply multi-jurisdictionally.



### 2

#### Prevention of risks at work

Compliance with legislative requirements is established and continuous improvement is promoted.

Aqualia is committed to the safety of the people with whom it collaborates, understanding this value as inherent to productivity and quality of service.



#### Technical quality

Some services are required to have access to a Quality Management System in accordance with ISO 9001.

Due to the impact of its activity, Aqualia subscribes to a huge social commitment to the quality of its services, which it transfers as a responsibility and requirement to its suppliers.





## Labour regulations 3

Compliance and provision of social insurance.

Contracting processes according to the regulatory framework



# 5 Code of Ethics and the 10 Principles of the Global Compact

Signing contracts including a commitment to comply with legal obligations in environmental and anti-corruption matters.

The Code of Ethics is applicable to suppliers and contractors in all the countries in which Aqualia operates.



# 4 Preventive approach and environmental respect

Operating under sustainable criteria, minimising the environmental impact of its activities.

These environmental criteria are taken into account in the selection of Aqualia's suppliers.

# Supplier assessment

In its relations with suppliers, partners and contractors, Aqualia starts from the basis of "shared understanding", built on the pillars of integrity, transparency and mutual trust; these allow for easy communication and generate stable relationships over time.



#### Choice of suppliers

- 1) Before considering the economic factors for each operation, Aqualia takes criteria for quality, ethics and sustainability into account.
- 2) An exhaustive analysis of compliance with the requirements of the operation is performed, taking its volume and prior knowledge of the supplier into account.

In major operations with new suppliers, the utmost rigour is required, and may involve a visit to their installations.



#### Follow-up assessments

Aqualia conducts internal client satisfaction surveys in order to gain an indepth understanding of the performance of all its suppliers during operations.

These assessments serve as selection criteria for future purchasing processes.



#### System for official approval

Agualia controls and supervises its suppliers' compliance in financial, technical and data protection matters and as a part of compliance.

Depending on the assessments made by the purchasing and technical departments, strategic suppliers are established and a list of specially monitored suppliers is drawn up to supervise or even veto them.

# Future projection 2020

Both shareholders and international standards require due diligence with third parties. For this reason, Aqualia is working on renewing a third-party official approval process that is applicable to suppliers.

# People who work for people

Quality employment
Work-life balance
Equality and diversity
Health, safety and well-being
Leadership for international expansion
Professional development

When we talk about commitment, at Aqualia we are talking about our commitment to the well-being of people. The main objectives of the cultural transformation process in which we find ourselves immersed are to become a healthy organisation with all that this implies, and to construct an increasingly diverse, egalitarian, inclusive environment through which to deploy all our team's talent.



# Employment in 2019



Total employees

9.504

**Increase** 

▲16.8%

#### Types of contract by region and gender

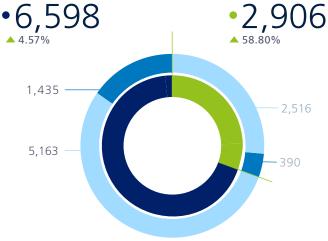




National International Men Women

#### Total employees





#### Indefinite contracts

• 5.676 **8.94%**\*\* 85.51%\*

88.84%\*

#### Indefinite contracts

1.657 **15.22%**\*\* 52.37%\* ● 86.23%<sup>\*</sup>

#### **Temporary contracts**

• 908 **16.83%**\*\* 14.49%\* **11.16%**\*

#### **Temporary contracts**

1,249

47.63%\*

#### Discontinuous contracts

14

0.17%\* 0.35%\*

## **45.48%**\*\*

**13.05%**\*

#### Turnover

Turnover %

2.8%

#### Work-life balance



#### Satisfaction survey



Employees who like their job

96.3%

They are proud to work at Aqualia

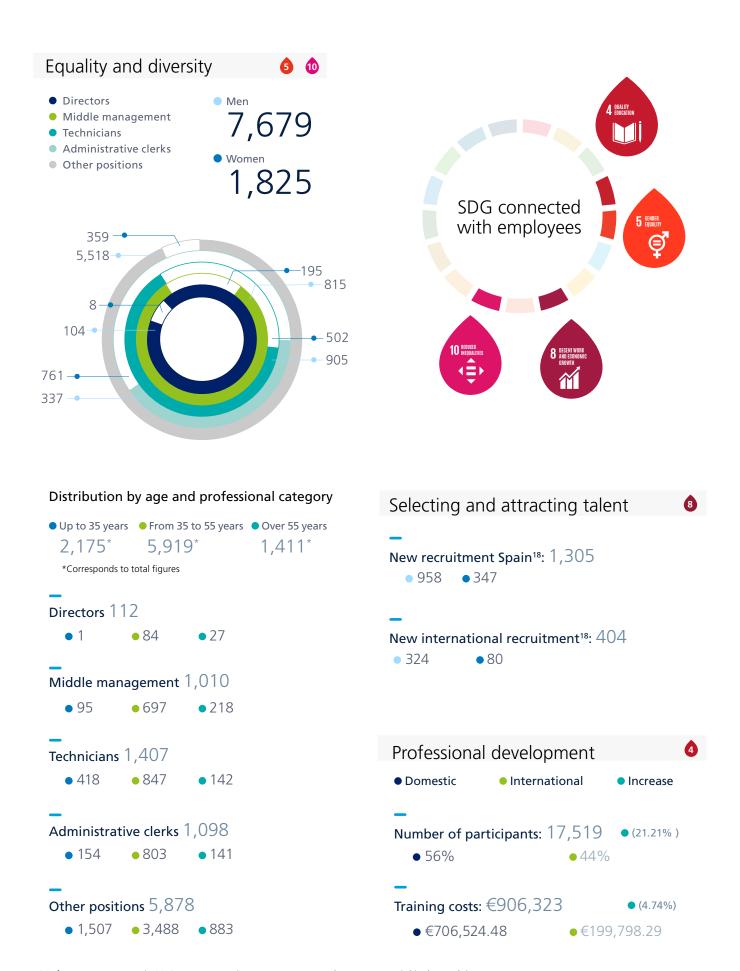
91.2%

Adherence to collective agreements at the VI State Water Convention

13

<sup>\*</sup> All percentages are calculated on the total figure

<sup>\*\*</sup> Variation compared to 2018



Aqualia is undergoing a process of cultural transformation within the company in accordance with the Strategic Plan and the business vision. The latter is managed via the Be Aqualia project, with the aim of becoming a healthy organisation.

Axes on which Be Aqualia works



# Quality employment

The number of workers increased by 16.77%. And workers with indefinite contracts increased by 1.4 percentage points over 2018. Even though, internationally, indefinite contracts decreased in relative terms they increased in absolute terms.

By country, Aqualia's international employees are in the Czech Republic (33.89%), United Arab Emirates (11.32%), Egypt (34.58%), Italy (7.02%), Portugal (3.48%), France (2.37%), Algeria (1.94%), Colombia (1.82%) and Saudi Arabia (1.48%)<sup>19</sup>.





With regard to collective bargaining, the **VI State Water Convention** for the whole sector at national level was signed and published. To this consolidation and extension of the agreement, one of the most significant successes in

the area of labour relations, different work centres added agreements and collective conventions which led to the signing of a further 13 collective agreements in 2019.

## Work-life balance

In 2019 Aqualia continued to develop its work-life balance policy with:

- Promotion of the knowledge and use of work-life balance measures among employees, through communication, training and focus groups.
  - Aqualia has 60 work-life balance measures for different groups that affect job quality, flexibility, personal and professional development, family support, equality and leadership and management styles.
  - The work-life balance family support measures that promote family co-responsibility are the most used and valued among employees (Let's go together, I'll go with you and More time with you).
- Promoting a commitment to work-life balance amongst its institutional and end-clients through different communication actions: on water invoices, job offers, etc.

- The implementation of actions in the human resources area with a direct impact on work-life balance:
- In the 180° management styles meter, employees were asked about their managers' behaviour in matters of work-life balance.
- Training in healthy lifestyle habits in mindfulness and time management workshops (245 people received training in 2019).
- New work-life balance measures like the Employee Attention Program (PAE) and Psicomet were launched to promote the personal development of employees.

Aqualia maintains its "efr" (responsible family company) Certificate obtained in 2017 and relies on this continuous improvement model to continue progressing in the development of work-life balance actions that benefit both the employee and society as a whole.

As a result of these actions, 69% of those surveyed in the Climate Survey are aware of Aqualia's commitment to work-life balance



# Equality and diversity

The definition of the job and duties map to improve job identification and definition for employees increased the quality of the existing information, facilitating the analysis of personnel, providing stability as well as uniform criteria for

Social Security contributions. This involved reclassification of task execution personnel in technical management positions.









#### II Equality Plan

Aqualia is working to create a company in which everyone can have the same professional opportunities regardless of cultural, demographic, social, religious or gender diversity. To this end, in 2019 an extension to the II Equality Plan

was signed and the commitment to equal opportunities for men and women was reaffirmed. It also maintains the "Equality in the Company" emblem.

## Five main objectives of the II Aqualia Equality Plan

#### Objective

#### Action guidelines

#### Actions in 2019



To guarantee the same opportunities for men and women at all levels

Since 2017 a General Protocol for Anonymous CVs has been maintained for selecting personnel. Workshops on "Subconscious Gender Biases" were given to HR personnel from the area, Central Services and delegations with the aim of transmitting a series of principles and guidelines in for pre-selection, selection and recruitment of people without being influenced by stereotypes.



To improve the balanced distribution of gender

To foster the training of women, both in STEM disciplines and in other development programmes to boost internal promotion. Participation in the "Now you" training programme for women in STEM disciplines promoted by the Women's Institute and the Sepi Foundation.



To promote and improve women's prospects of accessing management posts

Within the company, it fosters actions aimed at promoting women to these positions.

Five members of Aqualia's staff participated in the EOI's programme on Development of Women with High Potential.



To foster a salary system to prevent gender discrimination

Since establishing Aqualia's wage gap in 2019, the company has been working to eliminate any barriers that may lead to discrimination.

In April 2019, the KPMG consultancy analysed salary difference due to gender with regard Aqualia's data for the 2018 business year, and the result was a gap of 10% as far as normalised total salary was concerned.



To instil a corporate culture committed to equality

It develops and participates initiatives to raise awareness for equality.

- Aqualia developed initiatives such as www.aqualiaigualdad.com
- We took part in the celebration of International Women's Day (8 March) #AqualiaEquality

Aqualia maintains its support for diversity through its adherence to the Diversity Charter signed in 2018 and the Global Compact<sup>21</sup>.

In collaboration with the Down Syndrome Foundation and FSC Inserta promoted by ONCE (the Spanish Association for the Blind), Aqualia recruits people with disabilities in the company, in 2019 there were 128 in Spain. It also participates with the Adecco Foundation in a programme for the children of employees with certified disabilities equal to or greater than 33%, thus complying with the General Disability Law.

This commitment to including people with different abilities is also promoted by its subsidiaries, as is the case of the Czech SmVaK, which in September 2019 joined the local NGO Trianon which employs 30 people with different abilities to perform recycling work at the Nová Ves water

treatment plant. This collaboration has enabled the reusable metals from replaced parts obtained while remodelling the plant (copper, aluminium and brass) to have a second life.

#### Meeting for Diversity

On the occasion of the International Day of People with Disabilities, Aqualia organised a Meeting for Diversity at its corporate offices in Las Tablas (Madrid). The forum was inaugurated with a testimony by the Paralympic athlete Desirée Vila "only the desire to live is incurable", after which Aqualia employees participated in a biscuit decoration workshop with people with disabilities. This action had a double objective: to support people with disabilities to foster skills that contribute to their independence and autonomy and to make Aqualia employees aware of another "reality".



# Health, safety and well-being

The management of the company's occupational safety, health and welfare is promoted by the Health and Welfare Department. In 2019, the FCC's central services were reorganised and decentralised and a Strategic Plan for 2019-2021 was designed. The plan is structured around 3 lines of action, 9 programmes, 26 projects and 64 actions.

#### 2019-2021 Strategic Plan









# 3

Lines of action

9 Programmes

26 Projects

64 Actions

#### **AXIS I**

Innovation and development of actions and lines of work: improvement and integration of preventive activity

- 1.1. Analysis of actions against critical and/or significant risks.
- 1.2. Integration of work medicine.
- 1.3. Healthy company.
- 1.4. Simplification and invoicing of preventive tasks.

#### **AXIS II**

Improvement and modernisation of the Health and Welfare Department

- 2.1. Training and motivation for Health and Safety Technicians.
- 2.2. Digitisation of the department.
- 2.3. Facilitating and promoting knowledge.

#### **AXIS III**

Implementation of a preventive culture within the productive area

- 3.1. Be Aqualia management culture.
- 3.2. Increased participation in preventive activity.

Aqualia's Occupational Health and Safety Management system is certified for all the activities and locations in which it operates with OHSAS 18001. It has unified all the certifications at national and international level under the prism of the ENAC procedure.

### Main absenteeism indicators

Accident rate	Spain 2019	Spain + International <sup>22</sup> 2019
Accident frequency rate	14.15	9.11
Accident severity rate	0.65	0.33
Accident incidence rate	25.29	19.93
Accident absenteeism rate <sup>23</sup>	1.16	0.73

22 These indicators provide information on own staff for Spain and own staff and subcontracted personnel internationally. Frequency rate: (Number of accidents with sick leave/Number of hours worked) \* 1,000,000

Severity rate: (Number of days lost/Number of hours worked) \* 1,000,000

Incidence rate: Number of accidents per 1,000 inhabitants: (No. accidents \* 1,000)/no. workers.

The accident frequency index has remained very similar in Spain, although it has decreased by 25% globally<sup>24</sup>. There has also been a decrease in severity 22% and the accident rate 16%.

During the 2019 business year there was one serious accident<sup>25</sup> in Spain and three internationally (El Alamein Works in-Egypt and two in France).

The total number of accidents resulting in sick leave in 2019 was 259. In Spain there were 161<sup>26</sup>. After analysing the causes, it was decided to strengthen the measures aimed at putting greater emphasis on complying with safety regulations by reminding workers of these procedures and strengthening all the necessary measures.

#### Preventive culture in Aqualia

Beyond legal compliance, Aqualia implemented a preventive culture at all hierarchical levels, incorporating the work of analysis and control into proactive indicators that enable the company to make optimal forecasts so that accidents do not occur.

## Proactive indicators established for the monthly report

Preventive culture indicator	Number Expected	Measure	% completion
<b>Safety rounds for directors</b> . From the study of the accident rate in operations, contracts are selected in which a programme of visits is implemented.	168	141	84%
Safety talks for middle managers	6,676	5,561	83%
Safety observations	1,109	1,130	102%

Other indicators	Planned	Completed	% completion
Corrective measures	14,339	12,032	84%
Inspections	5,178	4,695	90.67%
Inspection of the measures	2,731	2,701	98.90%
Safety Committees	2,950	2,645	89.66%

Based on these results, the measures established include the following:



System for the recognition of performance in the area of prevention

12 correct

contracts for this recognition

New procedure on **incident reporting and organisational learning for everyone** through the Aqualia app.

Reporting plan using **the Be Aqualia** app



With regard to this being a healthy company, there should be special mention for the development of a Guide for the Implementation of Healthy Initiatives, a support tool for the organisational structure to channel all health promotion initiatives, so that they endorse Aqualia as a healthy organisation.

Also for PsicopackBe Aqualia, launched in December for each of the workers who make up the organisation, highlighting that its employees are its greatest value. Tools for this include Psicomet that enables checking the level of mental and emotional well-being, helping employees to get early identification any problem of psychological origin that they may experience; the Employee Aid Programme (PAE) that helps to resolve any psychological distress both in the company and in the private sphere; and the Interpersonal Conflict Management Procedure, a tool for the management and resolution of conflicts arising in the workplace through the mediation of a third person.

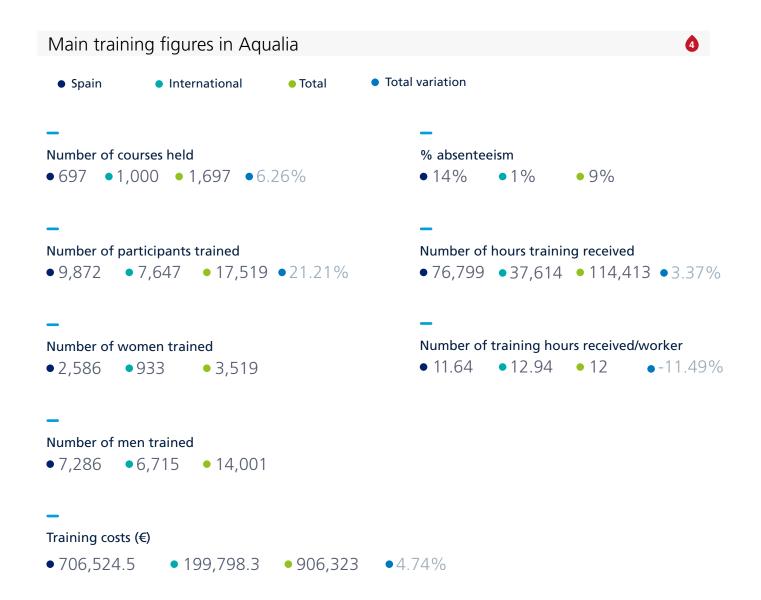
# Leadership for international expansion

The need for leadership to drive Aqualia's cultural transformation and growth led the company to take a series of actions throughout 2019.

- It launched the sixth edition of the Otto Walter Cycle, aimed at middle managers approaching leadership based on a more participatory people management model, a catalyst for talent and that strengthens team cohesion, with the support of a common language shared by everyone.
- The purpose of the Otto Walter Executive Leadership and People Management Cycle was the development and transformation of management styles and the consolidation of the company managers' strategic skills.
- It assessed the management styles of 46 managers with the 180° Meter and involved 296 assessors in this improvement experience.
- It trained 61 middle managers with the aim of giving them tools to professionally develop their teams, through evaluation techniques and the application and monitoring of an action plan, as part of a continuous development process.

# Professional development

Employee training was linked to meeting the company's strategic growth objectives and improving worker performance; as well as to ensuring occupational health and safety.

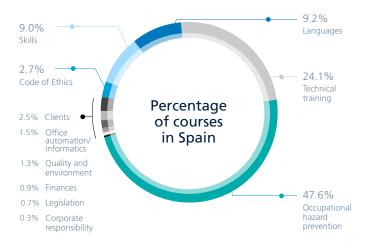


## By type

Training aimed at personal development and employee wellbeing was given, prioritising courses relating to managerial and technical skills, as well as those relating to health and safety.

As for technical skills, Aqualia continues to promote and develop accreditation processes for professional skills in energy, water, safety and the environment. 5 took place in Lleida, Tarragona and Barcelona. 107 Agualia workers took part in the accreditation processes, achieving a total certification of 55%. And 20% only failed to achieve total certification by missing out in a single unit of skill.





# Training by category and gender

Men

Women

# **Directors**

858

Training hours

• 70

No. trained

**35** 

## Hours/manager

**24.51** 

• 23.33

## Middle management

Training hours

15,005

• 4,468

No. trained 516

142

• 3

# Hours/middle manager

29.08

• 31.46

## **Technicians**

Training hours

7,893

• 7,120

No. trained

751

636

# Hours/middle manager

10.51

• 11.19

#### Qualified workers

Training hours

9,988

• 5,446

**305** 

No. trained

• 279

## Hours/middle manager

32.75

• 19.52

#### Other workers

Training hours

• 929

No. trained 1,855106

Hours/middle manager

13.49

**25,022** 

**8.76** 

## Selecting and attracting talent

Aqualia's talent selection guarantees objectivity in the selection processes, the incorporation of diverse people and equal opportunities, enabling objective comparison, guaranteeing equality and avoiding discrimination.

With this in mind, it employs different methods and sources of recruitment within the reach of all kinds of professional profiles, and conducts interviews under the skill selection model, assigning those that are most significant to each position to ensure the duties are performed correctly.

With regard to young talent, a Selection and Professional Internship Procedure was implemented that guarantees transparency in the selection processes. This procedure has improved the good functioning of the selection processes in a timely manner, involving and training all areas of the company for its compliance.

In line with the FCC Group's recruitment policy, Aqualia is also committed to internal mobility as a source of recruitment and publishes all the positions required in the company on the Internal Mobility channel to which all workers have access. However, the results of the Labour Climate Survey conducted in 2019 indicated that 58.28% of employees pointed out that they had no knowledge of the possibilities for promotion within the company. Agualia has made an app available to employees to address this need.

# The app that Aqualia makes available to employees encourages internal mobility for all workers

The growth and specialisation of the water sector, together with the digitisation that efficient process management demands, require technical profiles. With this in mind:

- A number of agreements were renewed with universities with which Aqualia has collaborated for years and others were signed with new schools, universities and vocational training centres in different communities.
- Aqualia recruited five interns to study for a Master's Degree in Engineering and Water at the EOI (School for Industrial Organisation), with which Aqualia has had a partnership agreement since the end of 2016.
- There was participation in the first year of the Higher Degree in Water Management and the Intermediate Degree in Water Treatment Networks and Stations as part of the Professional Development promoted by Canal de Isabel II, accepting six students from the La Paloma Institute in Madrid for the 2019-2020 academic year.

# Internal communication

The People Department is working to improve communication processes. Responding to a concern expressed by employees in the Climate Survey about the need to improve topdown communication. This optimisation in the processes will contribute to a reduction of administrative costs.

In 2019:

- Consolidation and universalisation of the app by which employees with access to the information systems and employee/manager website can undertake procedures.
- Applications in paper format were replaced by a telematic procedure and approval via Work Flow, which will improve security in GDPR matters, speed up the approval of requests and enable savings in cost and time.

• The processes for cash advances and the settlement of expenses were standardised.

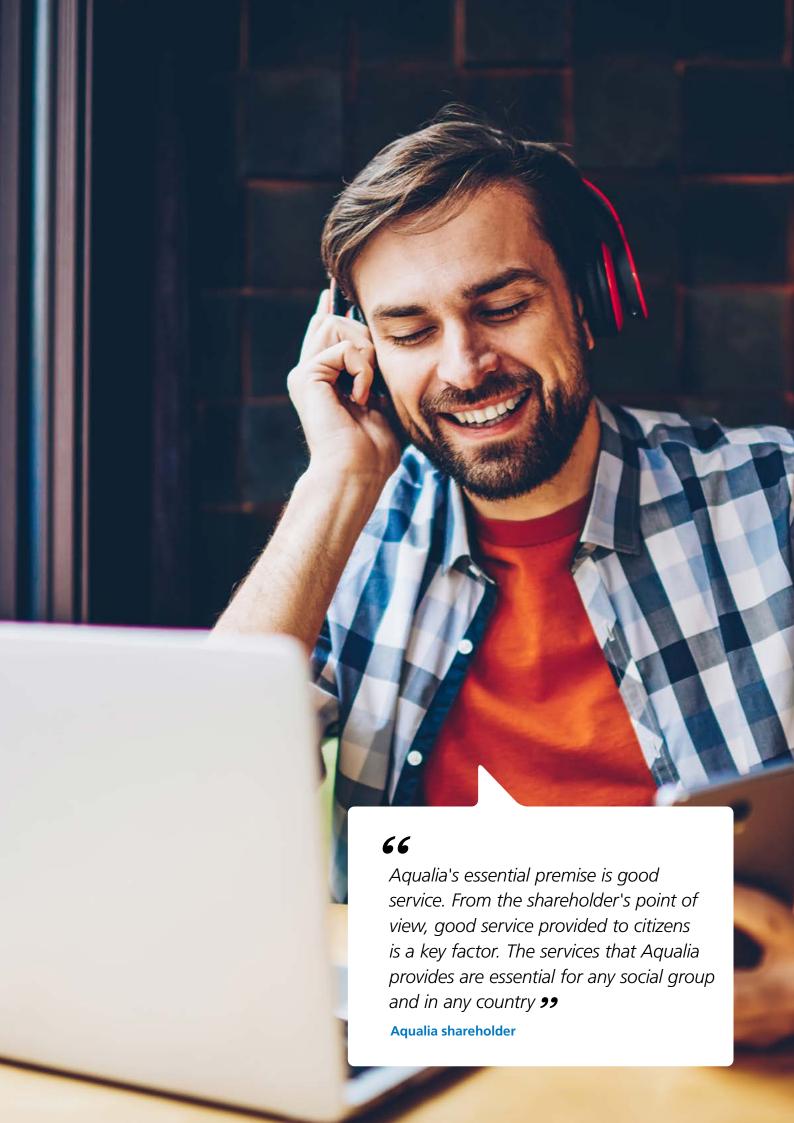
The challenge for Aqualia's internal communication is to reach 100% of employees because each and every one of Agualia's 9,504 employees is important. Cultural transformation applies to each and every one of them and the goal "that no one is left behind" is what motivates the entire Aqualia team in daily communication.

# Digital transformation from a human perspective

Technology for optimal service

Management systems for omni-channel communication

The ambitious investment in technological development that we are making at Aqualia aims to improve the efficiency and competitiveness of our services; to implement digitisation processes in management, communication and operations projects from a human and environmentally friendly perspective; and to promote more sustainable, social and connected cities, with a priority purpose: to give citizens better service.



# Main figures

# Technology for optimal service

Water quality

Water quality certifications

% of activity with ISO certificate:

95% 52.9% 81.4%

SDGs connected to growth

Investments in Aqualia's technological capital

Mobility project

€235,798

Asset management

€61,989



Smart cities implementation of comprehensive remote reading and Water Analytics

€166,230.60



**Smart meters** 

**△** 22.6%



Remote access

**29.7%** 

# Omni-channel Management and Customer Service

• Spain 2018

Spain 2019

Increase

International

Overall complaints index on all channels

Total complaints received through all channels

invoicing/total complaints

• 0.34%

● 0.27%● -20.59%

● 8,931

8,477 • 1,632<sup>27</sup> ● 83%

78%

Percentage of claims relating to

• 95.64%<sup>28</sup>

## **Customer service activity indicators**

Telephone customer service<sup>29</sup>

804,519

No. aqualiacontact calls received

107,076

96.7%

Level of satisfaction excellent, very good, good

Virtual office<sup>29</sup>

120,788

Electronic invoicing

On new registrations

Implementation project



App for clients

Interactions managed on mobile devices

**Electronic invoices** 

2,035,650

internationally

**CRM Microsoft Dynamics** For the management of the Omni-channel Aqualia's technological capital consists of all those solutions, implemented nationally and internationally, that enable the company to provide an optimal and efficient service in the end-to-end water cycle, and which include the necessary technologies to improve day-to-day care and people's well-being.

Given the population growth forecasts for large cities, Aqualia is collaborating with governments and municipalities in their bid to implement effective models for water management, Smart Cities, that convert cities and municipalities into centres with interconnected structures (water, buildings, traffic lights, waste, etc.) that enable more efficient management of services and minimise  $\mathrm{CO}_2$  consumption.

Digital transformation in Aqualia has been designed with the main aim of providing the best service for the company's clients and technicians. This transformation is a business challenge that goes far beyond people, since it involves adapting technologies to processes and people, so as between us to improve the efficiency in the use of a scarce resource like water while at the same time providing clients with the best service.

# Pillars of digitisation



# 1 Global management

to provide the business with specialised solutions that in turn contribute fully integrated solutions so as to achieve global efficiency.



# 2 Omni-channel operations

with clients to provide the best customer service.



# **7** Mobility

to provide field technicians with the best solutions to facilitate optimal operations, maintenance and care for Aqualia's clients.



# / Analytics & Al

servicing technicians and clients, applying technologies and Big Data.

# Technology for optimal service

In 2019, the new Aqualia LIVE technology platform was created for the global digitisation of the end-to-end water cycle using the latest technologies for efficient water management and better service to citizens.

This technological development returns as profit for all citizens since it improves the efficiency and competitiveness of the company.

#### Main features



#### **Proven experience**

It covers all processes in all the services provided by Aqualia in different countries and provides a solution for clients, citizens and workers.



#### **Adaptability**

It is adapted to the specific needs of Aqualia's services, generating efficiency in each individual case.



#### **Modularised solution**

Global management through specialised modules, integrated to provide a global vision.



### **Technological suitability**

Choosing the best technology applicable to water management.



#### Mobility

- Solutions designed for efficient field management, with user experiences focused on technical personnel.
- It enables citizens to understand and manage their information in real time from any smartphone device, tablet, computer, etc.

We are continuously innovating for the client to have the best response, for waiting times to be the minimum possible, so that when there is a fault we are the fastest and most efficient in addressing it, and so that at all times the standard of the service we provide is of the highest quality. First, for the citizen and second, because you have to protect that little treasure called brand identity that connects you with all your stakeholders

# Technologies gathered under the Aqualia LIVE banner



# Advanced technology for water quality

This module has a structure that responds to the need for laboratories to be able to decide independently as required by the UNE-ISO 17025 standard, and to the analytical needs of contracts managed by the Aqualia Group, in accordance with regulations<sup>30</sup>.

This year the ENAC-accredited Oviedo Central Water Quality Laboratory was officially opened, in which Aqualia has invested 2.5 million euros in renovating installations and in 16 new items of equipment that enable the analysis of about 300 different parameters, with some 280,000 analytical results per year and approximately one parameter every 22 seconds.

This benchmark Aqualia network laboratory with a capacity to make practically all kinds of analysis of drinking and waste water (it is already a Collaborating

Entity for Cuenca) is technically recognised as one of the most important in the sector at a national level.

A laboratory for the analysis of drinking water control was also inaugurated this year in Badajoz. So with six in Spain and two in the Czech Republic, there are eight laboratories in the Aqualia LAB network, managed by Hidrotec S.L.U, a subsidiary company of Aqualia.

Aqualia presents a public image of trust, which is most important because it lets you know that the water you are drinking is of high quality

External stakeholder

# Number of ISO 9001 certifications (certified volume of water produced)

ASPECT		2018				2019	
		Spain	International	Aqualia	Spain	International	Aqualia
	% activity with ISO 9001 certificate	95.00%	54.70%	83.50%	95.00%	52.90%	81.40%

ASPECT 3	2018	2019	% <sup>31</sup>
Parametric results in drinking water	1,008,107	1,148,044	13.88%
% compliant results	99.95%	99.93%	0.02%

Overall figures have been maintained, but as international production increased, the relative terms decreased.

30 European regulations transposed into Spanish law through Royal Decree 902/2018 of 20 July, which establishes the sanitary criteria for the quality of water for human consumption.

<sup>31</sup> Increase due to a more precise count of the number of results in Spain.



# **Mobility**

The work order project was completed in which Aqualia applies computer technologies and geolocation to processes. This has brought about an improvement in work equipment times and efficiency.

In the second quarter of the year a new project was designed and launched, with the aim of applying this technology to the programming, monitoring, maintenance control and operational review of networks for small WWTPs that are isolated and far away from each other. It is already operating very satisfactorily in the WWTPs in Asturias and there have been clear improvements.

Aqualia's mobility is global in scope. It is currently established in Spain and has achieved the following:

- It avoids travel.
- Faster response to incidents.
- Improved efficiency in breakdown teams.

Furthermore, in the third quarter of 2019 a mobility project for meter reading was initiated and which uses smartphones to manage service user meter reading by geolocating the reading points and managing the whole process online.

In this way, coverage is given to all processes involving Aqualia's workers, both work orders like meter reading and reporting incidents, etc. As there is only one mobile application for all processes, work productivity is improved and service to the citizen as a result of this.



Investment in the Mobility Applications project



**Modules** 

€88,028.80 Work orders

€51,940.00 Readings

€95,829.80

Investment in mobile terminals

€235,798.50

Investment in mobile applications



# Asset and maintenance management tool

Aqualia developed the first version of this asset and maintenance management tool in accordance with the requirements of the company's expert personnel, originating in the production areas and the zonal technical departments, coordinated by the company's Operations Department.

The first pilot schemes will be deployed during the first quarter of 2020, when the tool's performance level the will be tested, addressing any improvements to performance that may have been detected.



Investment in asset management

€61,989



Aqualia is an integrated company. And when I say integrated, I mean that we work with the same computer tools in all parts of Spain and with the same organisational structures, because we have an organisation linked to the territory, not linked to activities. For many years now we have opted for close contact with the territory, with the citizen and with the client

**Aqualia employee** 



## **Smart cities**

In 2019 Agualia developed the ambitious Agualia Water Analytics (AWA) project, for the smart management of water in cities. The digitisation of network and consumption information from telemetry meters using Big Data technologies enables the application of advanced analytical techniques and artificial intelligence to optimise management and improve efficiency.

Water Analytics captures the information from the devices installed in the networks (Scadas) and with the application of mathematical algorithms enables the identification of anomalous behaviours and improves the network's hydraulic performance, with the subsequent more efficient use of a scarce resource such as water.

With the implementation of Water Analytics, Aqualia's services can make a cross-analysis between the water supplied through the network and the consumption generated from remote meter readings, achieving reliable and verifiable data on an hourly basis (24x7).

This cross-analysis between the amount of water consumed and that supplied to the network enables the detection of escapes and fraudulent use of drinking water, as well ensuring the efficient use of water resources.

The 79.091 smart meters installed in 2019 enable comprehensive remote reading in the municipalities of Vendrell, Denia, Guía de Isora, Adeje, Rota, Formentera and Santa Eulalia. As well as major consumers in municipalities such as Catalonia, Almería, Jaén, Vigo and Salamanca.

In December 2019 the ratio of smart meters to the total was 2.5%. The aim in 2020 is to reach 4% because an additional 50,000 meters will be installed for the Denia and Canary Islands projects.

Activity indicators	Spain 2018	Spain 2019	Increase
Remote access to meter reading	55,634	72,181	29.74%
No. channels available to expand reading	107,369	121,067	12.76%
Smart meters installed	64,524	79,091	22.58%

# Smart City technology applied to the end-to-end water cycle

Al: Artificial Intelligence
ML: Machine Learning
: Internet of Things

Catchment

Catchment

BIG

Darricution

Sonitation an purification



# Aqualia WA (Water Analytics)

This is a support tool for decision-making and the automation of processes, with the most advanced artificial intelligence standards, to improve technical efficiency and service to citizens, collaborating with environmental sustainability

The implementation of Water Analytics together with comprehensive remote reading provides benefits for:

## Water operators

- Optimising network performance, also allowing detection of possible escapes, fraud and other incidents.
- Automation of operational processes and early detection of incidents, minimising their impact on the system.
- Knowing client consumption curves 365 days a year and 24 hours a day, for better prediction of demand and network management.
- Making hourly water balances to know the distribution of consumption by hours.

## Municipalities

- Providing the necessary tools for the correct control and consumption of water and energy and hydraulic management.
- Optimising the water cycle, and making better use of the water.
- Minimise the impact on the environment in your surrounding area.

## Users

- Early detection of incidents means better service to the user.
- Remote access via app that enables optimal and responsible consumption.

Plans for the implementation of Aqualia Water Analytics at an international level include the analysis of projects in Portugal to establish remote reading in the fixed network of the municipality of Fundao in 2020 with the aim of optimising hydraulic performance; in Italy, for remote reading in those meters that are difficult to access, and in the Czech Republic, to determine what the best remote reading protocol would be (LoraWan, NB lot, Wireless Mbus), with a view to starting a project in the short term.

Meanwhile in France just over 30% of remote meters use the "Walk by" system that enables fewer consumption estimates and an improvement in the reading cycle.

2019 saw the deployment of Aqualia WA in the Denia service, later extending it to the rest of the municipalities with remote reading systems and with intelligent network management projects. The Denia Municipality Council has special technical-geographic features and a planned mass deployment of remote reading is already underway.

€166,230.61

Aqualia Water Analytics
Investment in the application





# Application of the BIM methodology to the installations operation

In 2019 the implementation of the BIM methodology was completed (Business Intelligence Model) in Aqualia.

# BIM Methodology: holistic approach







Phase 2 **Construction** 



Phase 3
Operation and maintenance of the installations

The participation of the Engineering Department in this project has contributed to:

- Preparing the organisation to address projects that require the preparation/maintenance of a BIM model for the project.
- The Aqualia BIM models also being useful in the III operation and maintenance phase for the installations.
- The BIM project for the installation making it possible to feed the computer tools for Aqualia's asset management and maintenance management.

# Management systems for communication: Omni-channel operations

Aqualia offers its clients an **omni-channel experience** in their relationship with the company applying the tools and technologies necessary for this.



# **Omni-channel operations**

# Integrates the different communication channels

- ► Face-to-face office
- Office online
- Telephone helpline
- Mobile device

So that all of them interrelate **in real time** 





This effort has materialised
Project to implement
Microsoft Dynamics CRM

Microsoft Dynamics CRM will enable all channels to be interrelated in real time with greater accessibility, availability and integrity in the information from the interactions. This is one of the axes of the CSR Master Plan.

This is a company that is always innovating, maintains close contact, gives a quick response and provides a public service

#### **External stakeholder**

The water sector is very demanding. We are used to people calling immediately to complain about any cut-off to supply or drop in water quality. I think that says a lot about a sensitive service that demands very high standards

#### **External stakeholder**

We strive every day and we are very proud at Aqualia to have the lowest complaint rates in the sector. We try very hard to make our customer service the best possible

**Aqualia employee** 

# **Customer Service indicators**

The main Customer Service channels and management indicators for 2019 are the following:

Customer service by telephone<sup>32</sup>

No. aqualiacontact calls received

107,076 Surveys conducted on calls

received in 2019

#### **Satisfaction level:**

▲ 96.69% Excellent, very good and good

		Spain	Czech	Republic		Italy
	2018	2019	2018	2019	2018	2019
No. aqualiacontact calls received	747,391	804,519	38,667	37,924	35,585	43,923
Enquiry calls received	55.97%	56.41%	57.68%	55.82%		
Request calls received	28.59%	28.22%	33.32%	37.30%		
Breakdown calls received	15.03%	14.92%	7.57%	4.79%		
Complaint calls received	0.41%	0.44%	1.44%	2.08%		

#### Virtual office<sup>33</sup>

Interactions managed in 2019

**33.02**% Modification of data

**24.32%** Electronic invoicing

**22.12%** Payment via bank card

1.7% Complaints

## Twitter @aqualiacontact

This channel also remains active, within the omni-channel project, as well as SMS messages for notification of invoices with incidents and warnings of network failures.



Application for mobile devices through the app made available to our clients

31,151

Interactions managed in 2019

**59.96%** payment via **bank card** 

The efficiency of all client relationship channels enables us to have a very low complaints rate, 0.27% to December 2019.

calendar days (8-9 business days) average response time for complaints

# Transparent management and accessibility of information

Clients can complete any service-related operation or be up to date with everything related to the municipal water service via the corporate and local websites from where access to the aqualiacontact virtual office is provided. Due to its commitment to transparency, Aqualia informs citizens about the current rates approved by the proper authorities in each municipality. This is done through different websites that are adapted to the specific nature of each territory and service and are accessible in the official languages of the different regions and countries in which Aqualia provides its services.



# Invoice management

The growth of the company necessarily involves the integration and digitisation of processes for efficient management. This is why Aqualia maintains the "Switch to e-invoicing" campaign, to continue increasing electronic invoicing.

There are currently 449,231 clients who choose to receive this type of invoice, of which 97.4% are from Spain and 2.6% international: Italy, Portugal and the Czech Republic<sup>34</sup>.

Aqualia increased the number of electronic invoices issued by 17%, thus contributing to the fight to preserve the environment.

It is essential to minimise the differences between the quantity of water supplied by the network and that which is finally consumed by users. For this the networks need to be renovated to avoid escapes and plans designed to prevent fraudulent use.

In this year 2,656 cases of fraud were detected, more than in 2018 (8,898), due to the measures implemented to detect them (designation of the figure of the "Fraud Inspector" in the local offices in Spain; a tool to inspect fraud committed; a

new fraud module in the company's commercial management programme to detect irregularities, etc.).

295,000 meters were renewed with the aim of improving the index of unaccounted for water and increasing the metrological efficiency of the consumption registered by each meter. The forecast is to renew a minimum of 10% of the total each year, increasing this ratio in 2019 to 11.4%.

## **Global Aqualia 2019**

Proportion of electronic invoicing compared to total invoicing

**Total: 14%** 

Spain: 16% International: 5%



**24.8%**The ratio of e-invoicing in new registrations



20%

ASPECT 2018 2019

	Spain	International	Spain	International
No. electronic invoices issued	1,764,587	60,648	1,950,575	85,075
No. clients with e-invoicing	385,221	11,187	449,231	12,134

# Confidentiality certificates

The different channels that make up the aqualiacontact omni-channel experience are certified according to Standard UNE-ISO 27001<sup>35</sup>, "Information Security Management Systems", in compliance with the security objectives stipulated by law and ensuring Aqualia's commitment to safeguarding our clients' data, integrity, availability and confidentiality.

With the entry into force on 25 May 2018 of EU Regulation 2016/679, GDPR, as well as the entry into force on 5 December 2018 of Organic Law 3/2018, on the Protection of Personal Data and guarantee of digital rights (LOPDGDD), Aqualia began the process of regulatory adaptation in data protection matters reaching an optimal degree of maturing for the system in the first half of 2019 according to the results from the Regulatory Compliance Review visits made by the Data Protection Coordinator.

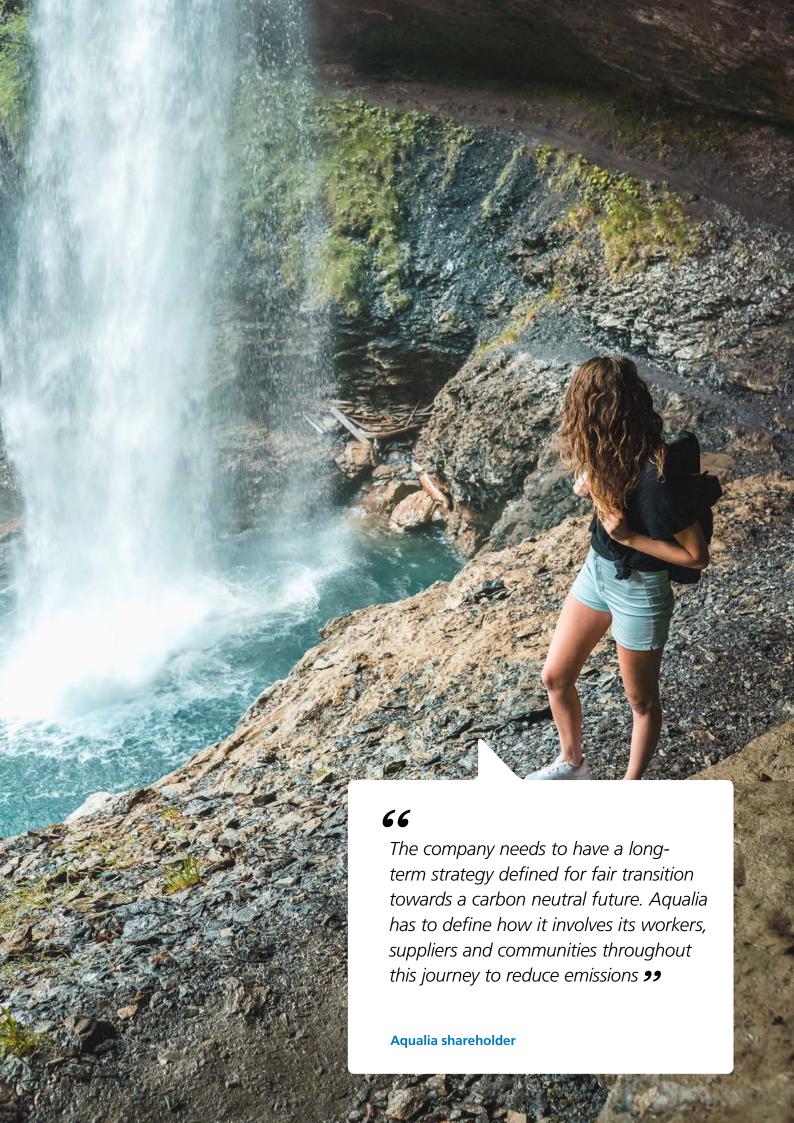
# Water, a natural resource

End-to-end water cycle management

Reduction of water consumption, a matter of collaboration

Energy efficiency and reduction of emissions

Aqualia's activity is an integral part of the natural environment, so caring for the environment is essential to our business. Promoting a transition that is fair and reduces water and energy consumption, defining a strategy with lower emissions and engaging in the retrieval and protection of ecosystems are inescapable obligations to continue guaranteeing the sustainability of the planet.



# Circularity in end-to-end water cycle management



#### Intake

# 853.2 Million m<sup>3</sup>

Gross volume of water withdrawn from management Chg. 2019/2018 1.3%



#### **Treatment**

## 218

Number of drinking water treatment plants (DWTPs) Chg. 2019/2018 1.9%

## 25

Number of seawater desalination plants (SWDP) managed by Aqualia<sup>36</sup> Chg. 2019/2018 0.0%

# 627.9 Million m<sup>3</sup>

Drinking water produced Chg. 2019/2018 0.2%

#### 146.4 Million m<sup>3</sup>

Water consumed in the purification process



# **Storage**

# 2,730

Number of drinking water tanks/deposits Chg. 2019/2018 -0.4%



## **Distribution**

# 45,981.9 km

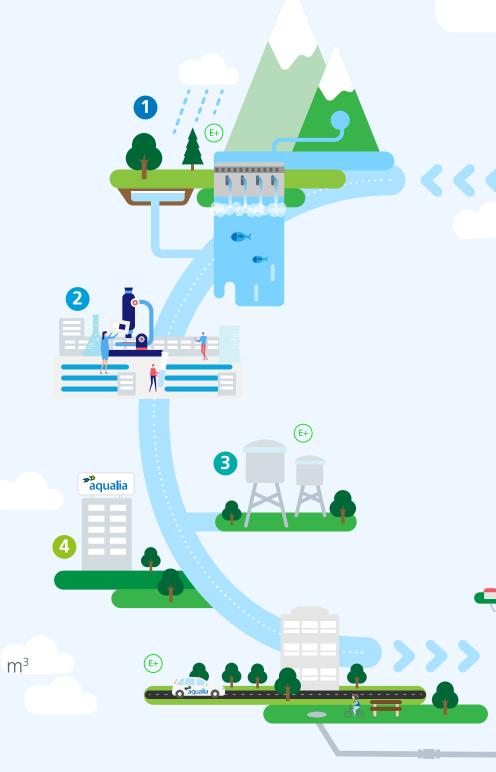
Supply network Chg. 2019/2018 1.3%

# 1,193

Drinking water pumping stations (DWPS) Chg. 2019/2018 -2.8%

674.3 Million m<sup>3</sup>

Water distributed Chg. 2019/2018 1.3%



36 In 2019 the number corresponds to both seawater desalination and ground water desalination plants. The 2018 data (2 desalination plants) correspond exclusively to desalination plants included in aqualia BI. The 2018 data was corrected to 25.

37 According to GWI (Global Water) data.

38 Increase mainly due to the sewerage network managed in Abu Dhabi

E+) Water-energy interaction

# Related SDG

















#### **Return to nature**

## 580.3 Million m<sup>3</sup> Treated water that is not re-used is returned to nature



#### Re-use

50.9 Million m<sup>3</sup>

Chg. 2019/2018 25.8% 91.7% used for irrigation



#### **Sanitation and water treatment**

33,886 km Sewage network<sup>38</sup>

Sewage network<sup>38</sup> *Chg. 2019/2018 16%* 

853

Number of wastewater treatment plants *Chg. 2019/2018 -0.2%* 

136,147 GJ

Self-generated energy Chg. 2019/2018 4.7%

# 99.18% of the total

Non-hazardous wastes Revaluation: 28% by recycling, rest eliminated.

## 631.2 Million m<sup>3</sup>

Treated water Chg. 2019/2018 -16.1%

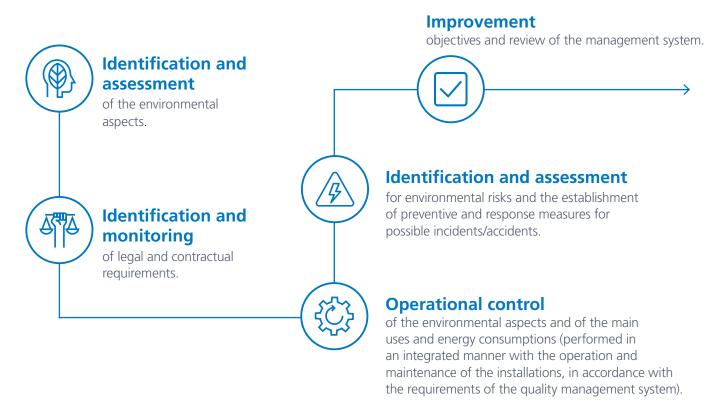


## Consumption<sup>37</sup>

25 M Citizens served

# Management approach

The Environmental (ISO 14001) and Energy (ISO 50001) management system, integrated with the Quality (9001) system, establishes the following requirements:



# Main aspects taken into account and controls established

## Waste (hazardous and non-hazardous)

Storage and final management in accordance with current legislation. Agricultural use for WWTP sludge.



#### **Energy consumption**

The company also makes energy reviews in accordance with ISO 50001 and RD 56/2016, with improved measurement, calculation of pump energy performance, optimisation and improvement of processes, installations and production equipment, optimisation of energy purchase (power), maintenance and improved hydraulic performance in the network.

For the management of environmental risks, "General Environmental Risk Sheets" are available and adaptable by contract to the specific circumstances. These sheets contain: The preventive measures to be taken in case of risk and the response to be taken in case of risk materialisation.

Here are some examples of preventive measures: covered storage of identified chemicals and hazardous wastes, with bunds and absorbents to collect spillage, chlorine gas escape detection systems, etc.



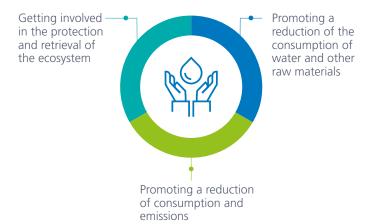
The implementation degree of the environmental and energy management system in 2019 was as follows:

Year 2019	Production (€)	ISO 14001	ISO 50001
Spain	804,624,745	95.0%	79.5%
International	382,264,596	52.9%	26.5%
Aqualia	1,186,889,341	81.4%	62.4%

Change compared to 2018	ISO 14001	ISO 50001
	83.5%	68.8%

In 2019, the ISO 14001 certification was extended in Caltaqua (Italy) for the sewage treatment plants in Cammarella and Serradifalco and ISO 14001 certification for Oman Sustainable Water Services, S.A.O.C. (Oman). Certification increases in absolute terms, but decreases in relative terms compared to 2018. The percentage decreases in the international arena as international production increases.

By actively listening to stakeholders, it has been verified that because of its activity. Aqualia is integral part of the natural environment and, therefore, caring for the environment is part of its business. This is brought about by a three-fold action:



# Reduction of water consumption, a matter of collaboration

#### Reduction of water consumption



# Promotion of responsible consumption amongst citizens

- Smart measurement systems to foster on-line information for citizens about their consumption.
- Citizen awareness campaigns, visits to installations, citizen contests, etc.
- Adaptation of the drought plans in contracts, in accordance with the Hydraulic Administration.



#### Reduction of unregistered water

- Improved hydraulic performance in the water distribution networks.
- Elimination of fraud.
- Control and reduction of municipal consumption.



# Use of alternative resources

- Re-use of wastewater.
- Desalination of seawater and underground water.
- Recharging aquifers for use as an alternative resource.

Investment in technology and innovation through smart management leads to constant improvement and the development of monitoring and measurement programmes that are available to the operator, administrations and citizens and allow greater control and more efficient consumption (Aqualia GIS, Aqualia GESRED, centralised Scada Platform and the Takadu Platform for hydraulic management, etc.).

Circularity initiatives also contribute to reducing water consumption. However, they are only possible with the collaboration of citizens and public administrations, essential in the installation of the necessary infrastructures and the implementation of suitable consumption habits.

Natural resource	2018	2019	Change
Volume of raw water abstracted for management (m³)	842,207,759	853,187,434	1.3%
Drinking water produced (m³)	626,778,319	627,890,891	0.2%
Treated water (m³)³9	752,295,856	631,224,578	-16.1%
Purchased raw water (m³)	218,530,066	218,663,738	0.1%
Purchased treated water (m³)	240,998,886	250,391,606	3.9%

**▲**0.7%

Efficiency in global water distribution networks



## **Network efficiency**

146,456,771

Total water consumed in the purification and desalination processes (m³) in 2019

**2018** 145,879,932 **Change** 0.4%

674,285,310

Volume of water distributed

**2018** 665,553,608 **Change** 1.3%

Distribution network efficiency

74.4%

**2018** 73.7% **Change** 0.7%

The results in consumption and efficiency are the result of excellent collaboration between Aqualia and the municipalities. With regard to this, great achievements have been made in reducing consumption in some municipalities, such as Ibiza.



# Reduction of consumption in Ibiza in figures



Avoiding the extraction of **512 million litres** of underground catchments in favour of higher production of desalinated water that enables the recovery of the aquifers on the island of Ibiza.

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Classification according to extraction sources	2018	2019	Change
% sea water abstracted <sup>40</sup>	27.5%	26.6%	-0.9%
% reservoir/lake abstraction	8.4%	7.8%	-0.6%
% gallery/drilled well abstraction	3.1%	3.4%	0.3%
% spring water abstraction	8.8%	8.1%	-0.7%
% piped well abstraction	18.5%	19.2%	0.7%
% river abstraction	33.6%	34.8%	1.1%
% unspecified abstraction (others)	0.1%	0.1%	0.0%

Re-use of the WWTP outlet water	2018	2019	Change
Total volume of water treated in WWTP	752,295,856	631,224,578	-16.1%
Amount of water re-used by use:	40,450,458	50,890,362	25.8%
Irrigation	37,176,514	46,687,578	25.6%
Various uses undefined	3,273,944	4,202,784	28.4%
% total re-used	5.38%	8.06%	2.69%
% re-used for irrigation, over the total re-used	91.91%	91.74%	-0.18%

The 25% increase in the amount of water re-used for irrigation is explained by the increase in the New Cairo WWTP, which, as decided by the client, is progressively

increasing the amount of water purified and re-used and is not yet operating at 100% of its capacity.

# Energy efficiency and reduction of emissions

Reduction of emissions from energy consumption



- PPA projects\* for the acquisition of renewable energy with Green Certificate.
- Profitability studies for the installation of photovoltaic solar energy panels.
- Installation of micro turbines in the distribution systems.

# Generation of energy in water cycle management

- Hydroelectric operations in catchment basins.
- Installation of micro turbines in the distribution systems.
- The use of biogas produced in the wastewater treatment process to generate electricity or heat.

# Reduction in electricity consumption in the WWTP

- Replacement of existing equipment with more energy-efficient equipment.
- Development of wastewater treatment technologies with low energy consumption.
- Electrodialysis: energy-efficient desalination processes.

# Transformation of the vehicle fleet

- Incorporation of LPG (liquefied petroleum gas) vehicles in the fleet of sewer cleaning trucks.
- Incorporation of vehicles powered by the biogas generated in the WWTPs.
- Incorporation of electric vehicles.

# Use of renewable energy

Aqualia's commitment to the Sustainable Development Goals (SDGs) approved by the General Assembly of the United Nations in 2015 directly affects sustainable energy consumption through SDG7.

With this in mind, in 2019 important steps were taken to modify Aqualia's *energy mix*, progressing towards a renewable energy consumer/producer profile.

An agreement was signed to purchase renewable energy of photovoltaic origin ["Power Purchase Agreement" (PPA)] in Spain amounting to 76 GWh/year over the next 10 years. This represents approximately 17% of the total energy consumed nationwide. With this agreement Aqualia is supporting the financial feasibility required for the construction of the photovoltaic plants specified in the agreement.

A study was also conducted on 1300 power supply points for the installation of photovoltaic solar panels in the facilities managed by Aqualia.



### **GDO Certificate of Origin**

76 GWh/year

They certify Aqualia as a consumer of renewable energy for consumption in the installations of clients who so require it.

In the study of 1,300 electrical supply points were detected



52

technically, financially and contractually qualified installations were detected.

8.3 GWh/year They are expected to generate

▲ 5,276 kW With an installed power

## Self-generated energy in the end-to-end water cycle

Energy	2018	2019	Change
Renewable energy produced (GJ) <sup>41</sup>	130,635	136,147	4.2%
Consumed renewable energy GJ	130,635	136,147	4.2%
Total energy GJ	3,494,054.5	3,417,339.3	-2.2%
% renewable energy compared to total energy	3.7%	4.0%	0.2%
Ratio of energy intensity/turnover <sup>42</sup>	0.32%	0.29%	
Total business revenue	1,106,110,000	1,186,889,341	

The ratio of energy intensity over the turnover decreases by three percentage points while maintaining the total energy consumed but nevertheless increasing turnover by 7.3%.



renewable energy produced and consumed

# **Energy consumption emissions**

The management and energy optimisation of production installations is a strategic line of action for the company. For this control, Aqualia conducts energy audits on a collection of installations that account for 85% of the company's total energy consumption. And it monitors the opportunities for improvement detected in the audits, the actions taken and the results obtained in them through the Aqualia RT/Aqualia BI computerised reporting tool.

In 2019 it also extended energy management to office buildings, defining the implementation of monitoring and action systems on energy consumption variables. Although this consumption has less impact on the company's carbon footprint than the production installations, it still represents a direct action that Aqualia implements over its employees to make them aware of its environmental commitment.

Energy and reagent consumption	2018	2019	Change
Consumption of reagents in tons <sup>43</sup>	35,318	36,125	2.3%
Electrical energy consumed GJ	3,264,175.9	3,157,427	-3.3%
Combustible energy GJ <sup>44</sup>	229,879	259,912	13.1%
Total energy consumption GJ	3,494,055	3,417,339	-2.2%

<sup>41</sup> Moderate increase mainly due to the generation of self-consumption in Smvak (Czech Republic).

<sup>42</sup> Does not include the renewable energy produced and consumed by the company.

<sup>43 2018</sup> value in Spain corrected to 24,244 Tons. From the 22,616 tons reported in February 2019.

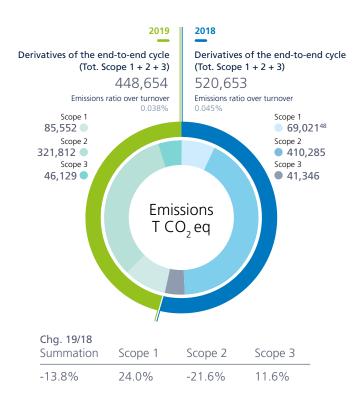
<sup>44</sup> Increase essentially due to the fact that there are a greater number of gas and diesel consumption points within the framework agreement for the supply of these fuels in Spain. This is how the percentage of diesel not verified by the company is reduced.

Total energy consumption by type	2018	2019	Change
Total energy consumption (GJ)	3,494,055	3,417,339	-2.2%
Electric GJ	3,264,175.9	3,157,427	-3.3%
Gas GJ <sup>45</sup>	30,976.9	48,755	57.4%
Diesel installations GJ <sup>46</sup>	3,756.8	9,985	165.8%
Diesel fleets GJ <sup>47</sup>	191,494.7	197,899	3.3%
Petrol fleets GJ	3,650.3	3,274	-10.3%

A calculation of the company's carbon footprint is performed in all Aqualia's operations, with Spain and Portugal being the countries that are verified in accordance with the guidelines of the UNE-ISO 14064 Standard by AENOR. This shows that the component with the greatest impact on Aqualia's carbon footprint is the consumption of electrical energy (Scope 2), which represents 72% of total emissions.

The increase in scope 1 emissions is due to a new percentage of fraction anaerobically digested in WWTPs (it goes from 2% to 15%), as defined in the process of verifying the carbon footprint in Spain in 2018.

Scope 2 has been significantly reduced by using electrical energy emission factors for 2017 for all countries (excluding Spain)<sup>49</sup>.



#### Transformation of the vehicle fleet

Aqualia signed a Carbon Fund Climate Project for a Sustainable Economy (FES-CO<sub>2</sub>) with the Spanish Government, for three years 2018-2020, with the aim of contributing to constructing a low-carbon national production system. This represents an undertaking to change a certain number of vehicles within the company's fleet, with the aim of reducing CO<sub>2</sub> and NOx.



# **Objectives**

- The transformation of current vehicles to LPG<sup>50</sup>.
- Biogas powered vehicles.

<sup>45 46</sup> Increase due to the increase in supplies in Spain covered by the NG supply framework agreement. This framework agreement is the source of information on the consumption data for this fuel in Spain.

<sup>47</sup> The increase is due to the fact that Italy is beginning to report this year.

<sup>48</sup> The Scope 1 emissions finally verified in HC 2018 were higher than those indicated in the 2018 Report, due to the update of emission coefficient data.

<sup>49</sup> Source: "CO<sub>2</sub> emission from fuel Combustion - 2019", published by the International Energy Agency. The factors used in 2018 came from various sources of calculation, dating from 2011 to 2016 depending on the country.

<sup>50</sup> LPG vehicles reduce CO<sub>2</sub> emissions compared to petrol; but they do release less NOx compared to Diesel.

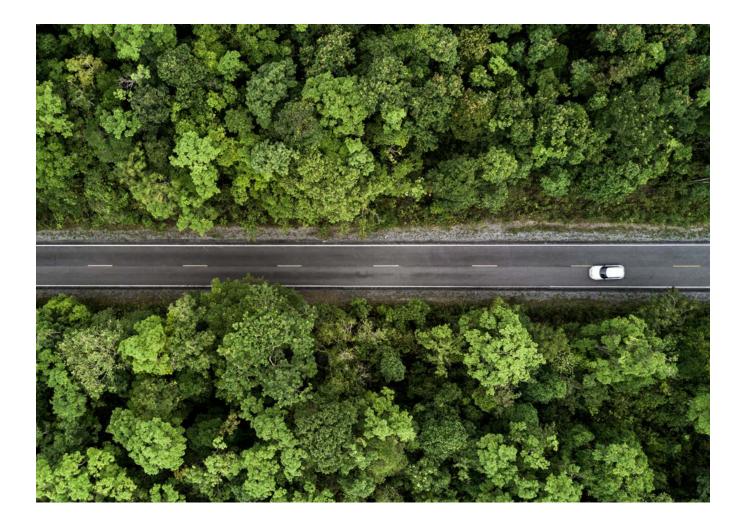
# Protection and retrieval of the ecosystem

## Obtaining value-added products in the water treatment process

- Biofuel, biofertiliser and bioplastic production process in wastewater treatment.
- Metals and reagents from the brine proceeding from the desalination plants.

## Retrieval of the key ecosystem in the water cycle

- Identification of the protected spaces within the perimeters where Aqualia operates as manager of municipal services.
- Establishment of specific programmes and agreements with environmental associations (e.g. Lagunas de Medina del Campo).
- Recharging aquifers for use as an alternative resource.



# Aqualia's commitment to natural capital: biodiversity

In the different countries where Aqualia operates, it has operational sites that are owned, leased or managed next to protected areas or areas outside protected areas with high biodiversity. The care and protection of these areas is essential for the preservation of ecosystems that give us access to high quality water, food, medicines and all

those resources that nature provides for us. And that is why Aqualia and each of its employees strive to maintain environmentally friendly infrastructures.

Initiatives for the protection of the environment include:

## El Salitre Water Treatment Plant in Colombia: recovery of the Bogotá river

In 2019, construction of the El Salitre WWTP (Wastewater Treatment Plant) in Bogotá continued. A project that was designed seeking the comprehensive recovery of the

Bogotá river, the protection of neighbouring ecosystems and the health and safety of the inhabitants in the area.

# Biodiversity protection initiatives during construction in 2019

# Construction of the metropolitan park



4,100
Native species of trees planted

3,133
Pending plantation

Sports and leisure installations

# Forest and landscape management plan



100%

Inventory of individual trees present on the property

#### **Forest compensation**

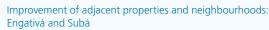
Recovery of the area's physical, ecological and landscape conditions.

# Technical rescue and relocation of wildlife in ecosystems:



- Madre Vieja Río Neuque.
- Juan Amarillo Wetland.
- Wetland Filter.

#### Decreased risk of floods



Increase in green areas adjacent to the river Water quality improvement

## SmVak in the Czech Republic: focussing on biodiversity

The biodiversity approach also continued to be applied at the SmVaK installations in the Czech Republic.

#### Initiatives launched



**Construction** of small ponds at wastewater treatment plant locations.



**Revaluation and selection** of a number of suitable buildings/water tanks, for which specialised NGOs have been consulted.



**Establishment** of flower meadows, often in places where reconstruction has been prepared.

# Medina del Campo WWTP: recovery of the lagoons

With the entry into operation of the WWTP in Medina del Campo in 2008, Aqualia transformed the old lagoon system for filtering wastewater by launching a sustainable water purification and re-use project that would enable the ecosystem to recover.

The initiatives that the company is launching within the framework of this project and its commitment to the protection of the ecosystem include:





Construction of nests on the surface layer of water and in vegetation areas → Facilitating the breeding of different species of birds.

#### Important milestones in the project



**Success with nesting in the surrounding area**  $\Rightarrow$  Maintaining a high level of activity in the summer months, an unprecedented circumstance in the steppe lagoons in the area.



**Enabling an area for wading birds**  $\Rightarrow$  Creating ideal conditions for this type of birds to stop over.

400-700



**Montagu's harrier** Released after recovery in the Medina del Campo lagoons.

The disused purification ponds had become a recurring stop for birds during migration. For this reason, instead of replacing the old system, Aqualia opted to protect and maintain it, turning the lagoons into a refuge habitat for birds during their migratory passage.

# Birds sighted in the lagoon

#### Monthly average

50

Different species Birds

1 M

Majority species in the aquatic habitat and surrounding area

## Uncommon species in the area

Black stork

Ruff

Spoonbill

Flamingo

Red phalarope

Black stork

Tufted and brown
duck

White-headed duck

Great crested grebe

Wryneck

Peregrine falcon

Bluethroat

Black necked grebe

Curlew
Dwarf gull
Garganey duck
Whiskered tern
Glossy ibis
Turnstone

## Great variety of birds of prey

**Hawks:** Marsh harrier, Montagu's harrier, Common buzzard

Red kite Common kestrel Eleonora's Falcon

Eagles: Imperial, Golden, Short-toed and Booted

They add value to the ecosystem

**At the environmental level:** ▲ increased biodiversity

**At the ornithological level**: lagoons as a focus of attraction for migratory species

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## Alcázar de San Juan (Ciudad Real, Spain)

In line with its environmental commitment, in 2019 Aqualia continued to promote this project that generates and protects biodiversity hot spots from wastewater.

# Biodiversity protection initiatives in 2019

# **Hotspots** for biodiversity and GHG absorption

In 2019, support was continued for the Aguas de Alcázar environmental awareness programme which has been running since 2016; it seeks to convert wastewater treatment into a true system for generating hotspots for biodiversity.



Work is underway to ensure that this wetland acts as a greenhouse gas absorption system.

## Protection of the hundred-year-old Lestes macrostigma



From Aguas del Alcázar the presence of a damselfly was detected, this is a vulnerable species apparently extinct in the region

- → 01. Phenological monitoring of the insect, of the quality of water that its habitat receives.
- → 02 Protection of the ecosystem of this species of damselfly, genetically different from the rest of the known populations in the world.



In 2019, an aquatic larvae detection campaign was launched so that, once they emerged as adults, they were marked to enable verification of their capacity for dispersal towards other wetlands in the region.

→ Through the sustainable use of purified water, the La Mancha Biosphere Reserve now has a unique new species.

# Mesocosm, the quality of water as a guarantee of life

Observation and experimentation with small crustaceans continued in the Alcázar lagoons:

- Identification
  of hotspots for
  biodiversity: high
  number of species such
  as copepods, ostracods,
  cladocerans, etc.
- Analysis of water quality the presence of these species enables possible leakage to be detected.
- Verifying the proper functioning of the wetland: which contributes to the fight against climate change through the absorption of carbon dioxide.





## Cabo de Gata. Níjar (Almería, Spain)

In 2019, from Emanagua, biodiversity implementation measures were coordinated with the Cabo de Gata-Níjar Natural Park, which established the guidelines to be followed for its protection:



# Using hunting mesh

in the tanks, to allow the passage of native species.



# Painting the tanks

in shades of brown that enable its integration into the environment (there is a specific RAL number).



# Assessment and prior approval

on behalf of the park before any work is undertaken in the interior, as well as coordination during the same, to ensure the subsequent restoration of the flora and fauna to what it was before constructing the trench.



# Innovation for sustainability

WWTPs as biofactories

Avoid, assess and recover waste

Autogeneration of power

Re-use of water

Innovation is part of the culture at Aqualia. To respond to a water reality where resources are at risk, our work focusses on rethinking formulas and solutions for efficient water management, concentrating on the circularity of the end-to-end water cycle.



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#### Data

# Total patents in force



13



# Ongoing projects

- 2 Quality
- **9** Eco-efficiency
- 3 Smart management
- **6** Sustainability



# Main fields of research

- 9 Biofactory
- 7 Renewable energy
- **7** Carbon neutral projects
- 6 Regeneration and re-use of water

# An approach from the SDG perspective

Aqualia undertakes its four main lines of activity in innovation projects, which are also aligned with different SDGs, always including Climate Action (SDG 13)

#### Quality

Development of innovative technologies, maximising the efficiency and reliability of uninterrupted water service (24 h/d and 365 d/year) to guarantee the highest quality in:

- Water, meeting and exceeding compliance with applicable national and international standards in real time.
- Services, improving technical and economic feasibility as well as minimising the environmental impact so as to exceed user expectations.
- Resources (water, nutrients, bioenergy, etc.), optimising the value of the materials recovered through water treatment.

#### Sustainability

- Development of cutting-edge technologies that promote the sustainability of the company whilst protecting the environment and biodiversity.
- Improved energy efficiency in the company's solutions and services.
- Revaluation of by-products from the end-to-end water cycle.

#### **Eco-efficiency**

- Developing advanced technologies that optimise the use of renewable resources.
- Avoiding the generation of waste in the company's processes and services.
- Finding solutions that enable growth in all water markets in accordance with eco-efficiency requirements. 8



#### Smart management

- Improving the end-to-end management of water resources with the development and implementation of smart technologies.
- Increasing the safety and resilience of the infrastructures in cities and communities with the control and planning of processes to minimise impacts due to climate change, pollution, natural disasters, population growth.
- Providing transparent and suitable information on water services for all those involved in its management and use, to foster responsible consumption and the reuse of water and resources.

# Promoting the circularity of water

In the current situation where water resources are at risk, Aqualia is working to position the water sector as a circular sector, knowing that this commitment will benefit citizens, public administrations and industries<sup>51</sup> in the following areas:



#### Social

▲ Increasing employment and reducing the risk of water supply which has a direct impact on people's health and well-being.



#### **Economic**

▼ Reducing the costs of the endto-end water cycle and increasing new revenues, competitiveness, business reputation and new business opportunities.



#### **Environmental**

Reducing the consumption of water, natural resources and energy, waste generation, the carbon footprint, emissions, atmospheric pollution and pressure on biodiversity.

#### **WWTPs** as biofactories

Purification is the operation that presents the greatest opportunities within the end-to-end water cycle. That is why Aqualia focusses on accelerating efforts to transform WWTP stations into circular stations or biofactories.

The biofactory model is based on the following axes<sup>52</sup>:



#### Axis I **Water**

Treats 100% of wastewater, giving a second chance for other uses: agricultural, irrigation and possible reuse as drinking water.



#### Axis II **Energy**

GHG emissions are avoided and reduced by energy self-sufficiency and the production of biofuels.



# Axis III Biosolids

The residues are converted into fertilisers for agricultural use and raw materials to produce energy for other industries.



#### Axis IV **Air**

The new systems neutralise odours and reforestation neutralises the environmental impact.



# Axis V **Biodiversity**

Biofactories incorporate the integration of the environmental surroundings through infrastructure.



# Axis VI Shared value

It encourages entrepreneurship, research and social innovation for the benefit of all.

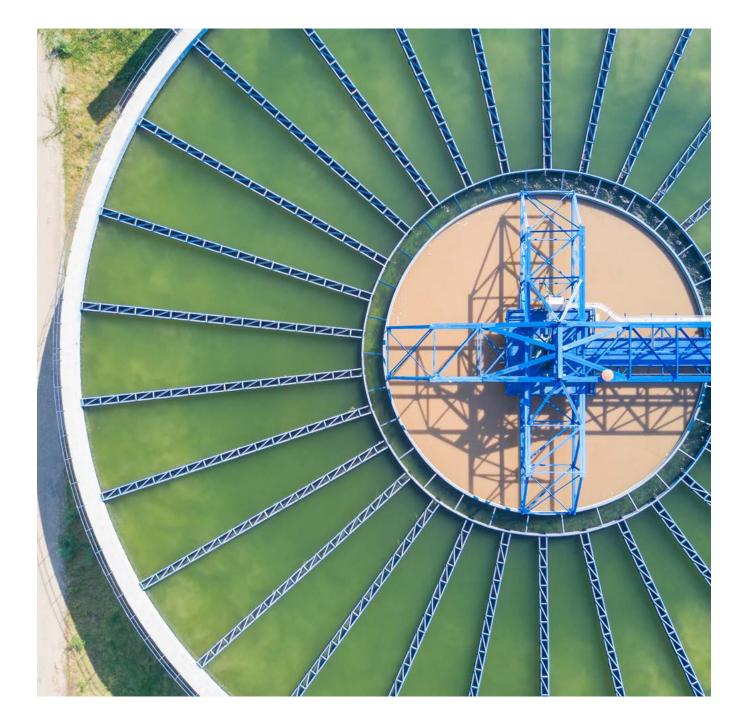
The following are the main projects to convert WWTPs into circular stations or biofactories:

- Projects aimed at avoiding, recovering, transforming and revaluing waste in usable resources destined for agricultural use and energy recovery.
- Projects aimed at producing renewable energy, being able to be self-sufficient and generate surpluses.
- Projects aimed at regenerating water for subsequent re-use in agricultural, urban, industrial and environmental projects.

#### Towards a reduction in energy consumption

Many of the projects promoted by Aqualia also aim to work on energy eco-efficiency and sustainability so as to progress towards a carbon neutral society. This is achieved firstly by being self-generators of energy collected from the WWTPs and, secondly by being more efficient and applying technology to optimise energy consumption.

Eco-efficiency, smart management and sustainability projects are designed directly or indirectly to reduce GHG emissions into the atmosphere.





Programme type

EuropeanNational

<b>Aquali</b>	a	proj	ect
type			

#### **Main projects**

#### Objectives relating to the endto-end water cycle

# Goals relating to climate change

# Achievements in projects completed in 2019

On the transformation of waste into resources and biofactories

Renewable biofuel energy

Carbon neutral target by 2050

#### Life ● Methamorphosis

Phase: final 2015-2020.

Transforming waste into value.

Converting leachate from municipal waste and slurry to biomethane.

Biofuel production.

Using biomethane in cars and trucks, reducing energy consumption and the carbon footprint.

#### Quality.

Development of innovative technologies, maximising the efficiency and reliability of uninterrupted water service (24 h/d and 365 d/year) to guarantee the highest quality.

Life Memory •

Phase: completed 2014-2019.

Producing disinfected and nutrient-rich water for re-use. Directly converting organic matter contained in the waste water into biogas.

Self-generated energy. Up to 80% reduction of CO<sub>2</sub> emissions.

Patent for anaerobic<sup>53</sup> procedure with membrane filtration process.

Self-sustainable purification of the space required by 25% and sludge production around 50%.

#### Smart management

management
Improving the
end-to-end
management of
water resources with
smart technologies.
Increasing
infrastructure safety
and resilience with
process control and
planning. Providing
transparent and
suitable information
about the service.

Life Icirbus

Phase: final 2015-2020.

Generation of construction materials and biofertilisers.

National patent with co-owners (INTROMAC CTAEX, DISAMIN)54.

#### H2020 Run4Life

Phase: final 2017-2021.

Nutrient retrieval from the separation of grey and black water.

Bioenergy production.

Self-generated energy.

Sanitary water and irrigation for the ZFV gardens.

Aqualia project type	Main projects	Objectives relation		Goals relating to climate change	Achievements in projects completed in 2019
		On the transformation of waste into resources and biofactories	Renewable biofuel energy	Carbon neutral target by 2050	
	H2020 Scalibur  Phase: start 2018-2022.	WWTP sludge treatments. Converting organic matter into by- products.	Converting waste into energy value through the production of biomethane and its use as a fuel for vehicles.	Energy recovered for vehicle fuel, avoiding fossil energy emissions.	First project with SmVaK participation in the Czech Republic.
	BBI Deep Purple  Phase: start 2019-2023.	Developing biorefinery works to produce and recover cellulose and plastics using organic matter from wastewater and municipal wastes.	Treatment of wastewater treatment and municipal wastes to generate new materials and biofuels with no contribution from external fossil fuels.	Self-generated energy of solar origin, minimising the carbon footprint.	Patent applied for together with the Rey Juan Carlos University.
Eco-efficiency Developing advanced technologies that will optimise the use of renewable resources. Avoiding the generation of waste	BBI B-Ferst ● Phase: start 2019-2023.	Developing and assessing new biofertilisers from municipal wastes and purification by-products.	Avoiding the energy required to generate artificial fertiliser (urea).	Reduction of the carbon footprint in the production of fertilisers.	
in the company's processes and services. Finding solutions that enable growth in all water markets in accordance with	<b>H2020 Mides ●</b> Phase: final 2016-2020.	Using organic material from wastewater as fuel.	Desalination with no contribution from external electric energy.	The microbial desalination cell (MDC) reduces the energy cost of desalination tenfold.	Reduction of energy cost x10. Application of patent for the microbial desalination cell (MDC).
eco-efficiency requirements.	RIS3 Valorastur  Phase: final 2016-2020.	Reducing the generation of waste that is transformed into new resources.		Eco-efficient purification with control of energy consumption.	
	Interconecta Advisor ● Phase: final 2018-2022.	Converting industrial waste into bioenergy.	From the residues of the meat industry, biofuel is produced for WWTP vehicles.	Decrease in the cost of transporting waste used to produce biofuel.	
	Life Answer ● Phase: completed 2016-2019.	Maximising the retrieval of nutrients from wastewater.	Maximising the retrieval of energy from wastewater.	Energy savings in the process and recycling residual aluminium from cans.	Reduction of energy consumption in Mahou.  Patent for bio-electrochemical fluidised bedding <sup>55</sup> .

Aqualia project type	Main projects	Objectives relati		Goals relating to climate change	Achievements in projects completed in 2019
		On the transformation of waste into resources and biofactories	Renewable biofuel energy	Carbon neutral target by 2050	
	Life IntExt ● Phase: start 2019-2023.	Simplification of water re-use with decentralised solutions.	Assessment and adaptation of low-cost purification technologies to minimise energy costs.	Assessment and adaptation of low-cost purification technologies to minimise energy cost, the carbon footprint and waste, trying to provide sustainable and economic solutions.	
	Life Ulises ● Phase: start 2019-2022.	Promotion of the re-use of water at the WWTP outlet.	Transformation of a conventional WWTP into an "energy production factory".	Elimination of the WWTP's carbon footprint.	Biomethane cleaning with the ABAD process <sup>56</sup> .
Sustainability The development of cutting-edge technologies that promote the sustainability of the	<b>H2020 Sabana ●</b> Phase: final 2016-2020.	Production of new biofertilisers and biostimulants.	Using algae to produce oxygen without electricity.	Reduction of the carbon footprint.	Design of two new algae production plants.
company whilst protecting the environment and biodiversity.  Improved energy efficiency in the company's solutions and services.  Revaluation of byproducts from the	H2020 Incover ● Phase: completed 2016-2019.	Using the algal biomass in higher value products such as biofertilisers and bioplastics. Producing water for re-use with a number of treatment options.	Solar purification and disinfection.	Biofactory with no greenhouse gas emissions.	3000 m² pilot plant in Almería.
end-to-end water cycle.	FP7 All-gas ● Phase: completed 2011-2019.	Water for re-use.	Biomethane to move up to 20 vehicles/ha with a positive energy balance.	Avoiding electricity consumption and producing biofuel with a neutral carbon footprint.	Three test vehicles that have covered 70,000 km each exclusively with biomethane.
					The processes were patented:
					LEAR Low Energy Algae Reactor <sup>57</sup> : granted 06.01.2016
					ABAD Bioenergy <sup>58</sup> : granted 29.03.17

# Commitment to the community

High quality water and for everyone

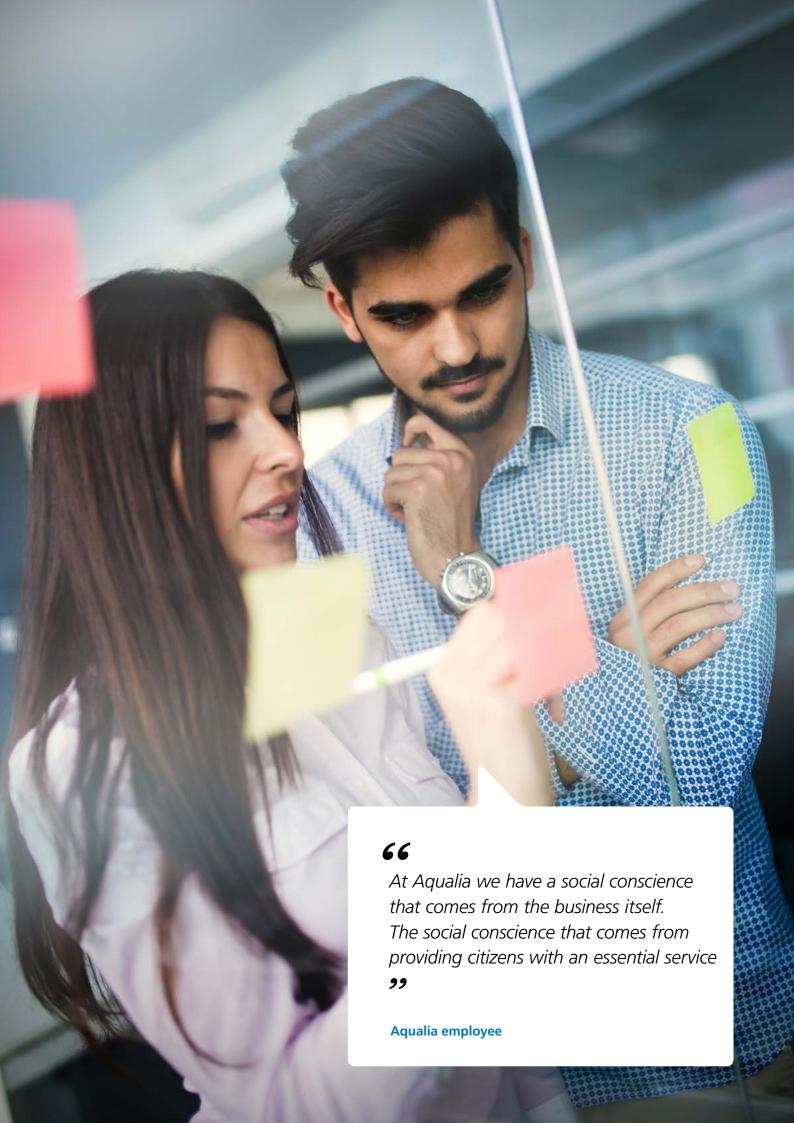
A collaborative perspective

Sensitivity and awareness-raising campaigns

Dialogue with the community

Shared knowledge for the city of the future

By providing a vital service for the health and development of communities, Aqualia generates an essential link with them in which guaranteeing universal and equitable accessibility to water represents its highest value. Engaging our stakeholders as protagonists in this challenge will become the key to building a better future together.



# Main indicators for community engagement in 2019

#### Social investment<sup>59</sup>



#### High quality water for everyone

# National 58% Application of vouchers, social fees and solidarity funds 33% Discounts depending on income 67% Other concepts - pensioners, people at risk of social exclusion, large families, etc.

# Citizens benefited Through a collaboration agreement with Cáritas

#### International



Sudanese refugees

1,500

Benefited by access to drinking water: #SedSolidarios (\*ShowSolidarity) project

Community centres

12

in the Quispicanchi province with drinking water "A Peru with Water" Project



59 In 2019 the criteria for calculating this concept changed to include the activities undertaken by the company in matters of awareness, diversity, sport, culture, image and communication with stakeholders. Under these criteria social investment in 2018 totalled €2,494,616.

#### A collaborative perspective

Collaboration with the PPPs For Cities Centre<sup>60</sup> for case studies:

El Salitre\* **WWTP** 

**New Cairo Wastewater Treatment Plant** 

**El Realito Aqueduct**  **Cap Djinet Desalination Plant** 

Direct jobs

Inhabitants benefited

Impact on the Mexican economy

Impact on the Algerian economy

#### Sensitivity and awareness-raising campaigns



YouTube views in the campaign to highlight the commitment to SDGs

Aqualia for equality

Against gender violence

**People** participated in the #AqualiaWithYou Campaign

**Km travelled** by citizens in support of gender violence victims

# SDGs connected to growth

#### In the 17th Edition of the international children's drawing contest

People informed and made aware

Hours dedicated to training

**244,079** page views → **4,213** hours dedicated to training on the end-to-end water cycle

60 International reference centre for good practices and standards in supporting governments in the implementation of infrastructures for high quality water resources.

<sup>\*</sup> Wastewater treatment plant

Aqualia structures the creation of value for the community through the Citizen Connection axis in the 2019 CSR Master Plan. The plan's action guidelines are aimed at implementing initiatives that contribute to the sustainable development of communities.

# High quality water and for everyone

Aqualia's greatest contribution to the community is the end-to-end, efficient and innovative management of the water cycle, as well as solutions for civil engineering works and infrastructure maintenance aimed at saving water for the community.

Through this area of activity Aqualia facilitates access to water and sanitation for everyone, contributing to Sustainable Development Goal (SDG) 6: "Clean water and sanitation". Each of its goals inspire Aqualia's different phases and areas of activity.



# Current context: Price, accessibility and infrastructure

The price of water is a determining factor for both the accessibility of this basic necessity, in that it may act as an obstacle for those groups at risk of exclusion; as well as fostering renovation and efficiency in end-to-end water cycle infrastructures.

According to the latest studies published in 2019 by the AEAS, in Spain investment in the renovation of infrastructures is between 70% and 80% of that required which means that infrastructures are ageing. This situation makes it impossible to guarantee the quality of the water, the sustainability of the services and to meet future challenges such as climate change.

The possible avenues for financing for this renovation include a gradual increase in rates for citizens. This solution would enable the recovery of costs, one of the basic premises in the EU Water Framework Directive, which proposes that not only is water paid for at what it costs on a day-to-day management basis, but should also fund construction and infrastructure costs and their renovation. In this way, the cost per m³ of water that citizens would consume would cover the management and supply of water and infrastructure maintenance.

Spain is investing between 70% and 80% less than necessary in the renovation of infrastructures, leading to ageing. The solution to this problem requires a collaborative perspective.

120

#### Access to clean water and sanitation

# Aqualia's actions at the national level

Although the capacity to set tariffs and regulate the provision of services in the end-to-end water cycle in Spain is the exclusive responsibility of Public Administration, Aqualia actively promotes the inclusion of social discounts, social tariffs and solidarity funds in those municipalities where this option is regulated.

The company is also working to improve coordination with social services in the municipalities to protect citizens at risk of social exclusion. Through them, those cases with difficulties in the water service are identified and solutions provided so they may benefit from easier access methods.

Of the 263 services consulted on the application of this option, 58% pointed out that they apply social tariffs compared to 42% that do not. Of those, 33% are applied as discounts depending on income and 67% as other discounts for pensioners, large families, people at risk of social exclusion, etc.

Aqualia has had a collaboration agreement with Cáritas Spain since 2015 that, under the slogan "No citizen without water" supports the entity's initiatives aimed at fighting poverty, inequality and improving the living conditions of those at risk of exclusion.

In 2019 Aqualia donated €54,130.7 to Caritas centres that provide care and accompaniment programmes for people in situations of exclusion.



The aim is to provide universal and equitable access to safe drinking water at an affordable price for everyone by 2030

Barbate (Cádiz)
Denia (Alicante)
Jaén, Molíns de
Rei (Barcelona)
Sant Andreu de la
Barca (Barcelona)
Vigo (Pontevedra)



These are among the regions where citizens with financial difficulties or at risk of exclusion have benefited in 2019.

Water invoices

€54,130.70

Details of Aqualia's donation to Cáritas



Centres

Citizens benefited

#### Aqualia's actions at international level

In 2019 Aqualia signed an agreement with UNHCR to support humanitarian initiatives in national and international territory. In 2019, under this strategic alliance Aqualia launched a number of awareness-raising initiatives aimed at company employees, citizens and institutional clients.

Actions to support this organisation include the addition of messages on invoices inviting users to send an SMS at a cost of 1.20 euros to support availability of drinking water for refugees. For each SMS with the UNHCR WATER message sent to 28014, Aqualia undertook to donate the same amount.

On the occasion of World Refugee Day on June 20, Aqualia organised Refugee Week, during which a number of actions were carried out, including: The installation of UNHCR information tables at the central offices in Madrid, Seville and Barcelona; an experiential awareness talk at the head offices and a photographic exhibition entitled "The most important thing" by the American photojournalist Brian Sokol.

By 2030, to extend international cooperation and the support provided to developing countries to increase capacity in activities and programmes relating to water, sanitation, water abstraction, desalination, efficient use of water resources, wastewater treatment, recycling and re-use technologies.

**6.1**Drinking water for everyone

According to UNHCR data, each refugee spends an average of 6 hours a day getting water, carrying containers of up to 20 litres. A task that is mainly carried out by women and children, putting their physical integrity at risk while they are doing it and preventing children from going to school and women from training or working.

In order to help reduce this problem, Aqualia launched the #SedSolidarios (#ShowSolidarity) Christmas campaign. An action that consisted of promoting the solidarity of Aqualia workers and clients in which they "recorded the kilometres travelled" on the www.sedsolidarios.com website and made a symbolic contribution to reducing the distance that Sudanese refugees in Uganda travel every day to collect drinking water.

The aim of this campaign was to reach a total of 14,400 kilometres to build a solar-powered water drip plant in a Ugandan camp for refugees from South Sudan, giving them access to good quality water.

Aqualia's Donation

€30,000



Refugees benefiting

**100** employees attended and learned first-hand about a global problem affecting 70 million people, including internally displaced persons, asylum seekers and

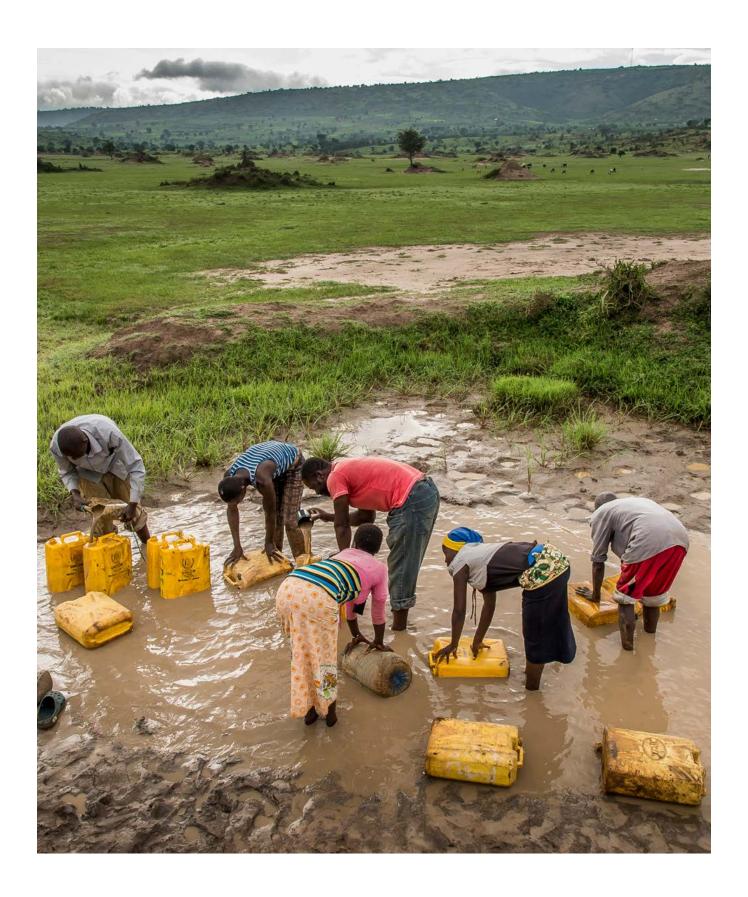


**Views** 

refugees

18,385

The "Aqualia and UNHCR, strategic alliance for water and sanitation" video was the 6th most viewed in 2019



# A collaborative perspective

# Collaborative perspective for achieving the SDGs

# Water Decade: #StepBywater



Aqualia supports the Decade of Action for Water 2018-2028, which seeks to promote compliance with SDG 6 and its respective goals.

Under the claim #StepByWater (step by step, drop by drop), this initiative promotes the creation of alliances to initiate actions aimed at preserving water as a human right, achieving its optimal management, improving its quality by reducing pollution, and promoting support and cooperation.

With the signing of this initiative, Aqualia confirmed its commitment to its rules and regulations.

#### Rules & Regulations for the Aqualia Water Decade

# O1 Fostering and promoting

the principles and objectives of the Water for Action Decade as a champion of progress and sustainable development.

# 02 Promoting, raising awareness, training and educating

with regard to the importance of the Sustainable Development Goals (SDGs), and in particular, SDG 6 as a transversal objective for achieving the rest of the objectives.



#### 03 Supporting

cooperation and dialogue spaces to promote the search for global solutions to the challenges presented by water and the climate crisis, in an environment of synergies and alliances with all the agents involved.

#### **1** Encouraging

Public Administrations, supranational entities, companies, associations and society in general to join the "Cultural Water Revolution" and to take Action for Climate with dissemination, communication and publication of activities.

#### **05** Supporting

municipal and provincial governments in the consolidation of plans aimed at achieving the objectives and goals of the 2030 Agenda.

#### 06 Acting

with a global rather than a local perspective.

#### **07** Providing

spaces for reflection and transfer of knowledge and research on SDG6 and optimal water management as a vital facet of sustainable development, facilitating the exchange of good practices.

#### 08 Supporting

innovation processes aimed at meeting Sustainable Development Goals and especially those relating to water and Climate Action.

#### **09** Promoting

in its value chain, knowledge of the Water for Life Decade, the principles of this manifesto and support for it, as well as promoting any actions taken.

#### 10 Working

so that the objectives proposed by the United Nations become a reality, step by step, even beyond the time horizon set by the UN.



#### **PPPs For Cities Centre**

Since 2016 Aqualia has been collaborating the with PPPs for Cities Centre, a UN initiative through its UNECE Regional Forum and the "International Centre of Excellence on PPPs" (ICOE) programme, which is held in Spain at the IESE Business School.

This centre was founded with the aim of becoming an international benchmark in the preparation of good practices and standards in supporting and assisting governments in their implementation. This centre relies on the work at six Specialised Centres (SC) located in different parts of the world.

Within the framework of this collaboration, Aqualia leads the water management area and contributes with its experience in the development of public-private collaboration projects.

In 2019 the United Nations selected the El Salitre WWTP (Wastewater Treatment Plant) in Colombia as a case study. It is the largest wastewater sanitation project that has been undertaken so far in Colombia and stands out for the significant social, environmental and economic impacts it is having on Bogotá.

Two other selected cases are the New Cairo treatment plant in Egypt and the El Realito aqueduct in Mexico.

The case of the Cap Djinet desalination plant also represents good practice regarding public-private collaboration.

6.4
To increase the efficient use of hydraulic resources

By 2030, to significantly increase the efficient use of water resources in all sectors and ensure the sustainability of freshwater abstraction and supply so as to be able to cope with water scarcity and significantly reduce the number of people suffering from water shortages.

Case studies highlighted as benchmarks by the international community for the direct benefits they bring to citizens and countries

#### WWTP El Salitre, Colombia

Investment

\$388 Million

1,000

Direct jobs created

Construction phase

**58%** of the cost financed by World Bank credit, ensuring its supervision and development

#### New Cairo Water Treatment Plant, Egypt<sup>61</sup>

Private investment

\$140 Million

1,500 >150 indirect jobs

Direct jobs created

Construction phase

63 regular jobs (60 regular)

#### 1 Million Inhabitants benefited from the increase in fresh water;

a reduction in pollutants to the river, which improved public health; and better quality of water used in agriculture

#### El Realito Aqueduct, Mexico

Investment

\$232.13 Million

\$152.7 Million

on the Mexican economy

900 Jobs generated → **70** Fixed jobs in 23 years → **0.02%** Short-term increase in Mexican national GDP

#### Cap Djinet desalination plant, Algeria

Investment

Impact \$154.0 Million on the Algerian economy

0.09% Impact on the national

\$138.0 Million

**100** Jobs generated → **44** Fixed O&M jobs

# **Participation** in business associations

Aqualia is encouraging the creation of alliances with other entities and associations to jointly face the challenges of the water sector and the societies in which it operates.

Supporting and strengthening the participation of local communities in improving water and sanitation management.

#### International

- Aquafed
- Specialist Centre on PPPs in Smart and Sustainable Cities (PPP for Cities) (UN-IESE)



#### **America**

- National Association of Water and Sanitation Utilities of Mexico (ANEAS)
- Water Environment Federation (WEF)

#### Europe

- EUREAU
- International Water Association (IWA)
- Smart Water **Networks Forum** (SWAN)



#### Portugal

- Associação das Empresas Portuguesas para o Sector do 4 Ambiente (AEPSA).
- Associação Portuguesa de Distribução e Drenagem de Aguas (APDA).



- Federazione Italiana delemprese dei servizildrici, Energetici e Vari (Utilitalia).

#### France

- Association Scientifique et Technique pour l'Eau et l'Environnement.
- Fédération des Distributeurs d'Eau Indépendants
- Fédération Professionnelles des Entreprises de l'Eau

#### Czech Republic

- SOVAK ČR The Water Supply and Sewerage Association of the CR
- SVH ČR Association of the Water management companies of the CR
- CZSTT Czech Society for Trenchless Technology (CZSTT)
- Czech-Polish Chamber of Commerce
- APROVAK Association of Water Supply and Sewerage Operators
- SRMSK Association for the Development of the Moravian-Silesian Region
- SP ČR Confederation of Industry of the CR
- -HK ČR Czech Chamber of Commerce

#### **National**

- Spanish Association **Technological Platform** for Water Supply and Sanitation (AEAS)
- Spanish Association for Desalination and Re-use (AEDyR)
- Spanish Association of Providers of Urban Water Services (AGA)
- Spanish Association of Manufacturers of Capital Goods (SERCOBE)
- Association of Infrastructure Construction and Concessionary Companies (SEOPAN)



#### 3 Valencia

- Community of Valencia Water Supply and Sanitation Association (AVAS)

#### Canary Islands

- Canary Island Association of Urban Water Distribution and Treatment Employers for the Province of Las Palmas (ADITRAGUA)
- International Desalination Association (IDA)
- Canary Islands Water Centre Foundation (FCC)

#### Madrid

#### Catalonia

Foundation)

Andalusia

Sanitation (ASA)

- Centre for New Water

Technologies (CENTA

- Agrupació de Serveis de'Aigua de Catalunya (ASAC)

- Andalusia Water Supply and

- Associació Abastaments Aigua (AAA)
- Catalan Water Partnership (CWP)
- Associació Industrial per la Producció Neta (AIPN)

- IMDEA-AGUA

#### **Balearic Islands**

- Association of Water Industry Employers in the Balearic Islands (ASAIB)
- Ibiza and Formentera Water Alliance

#### Zaragoza

- ZINNAE Urban Cluster for the Efficient Use of Water

# Sensitivity and awarenessraising campaigns

As part of its commitment to society, Aqualia is launching a number of sensitivity and awareness-raising initiatives aimed at its stakeholders in order to involve them in the transformation processes that are required to face social challenges and problems. The company resorts to innovation, active listening and the establishment of alliances in the deployment of actions to address issues such as responsible consumption of water and sanitation, protection of the environment, information on the water cycle and the promotion of diversity and equality.

#### **Aqualia Connections**

In 2019 the most important corporate campaign that was developed was the Aqualia Connections campaign, aimed at the media for their role as reporters and prescribers as well as users of the public services provided by Aqualia. The objective of this campaign was two-fold:

- To highlight the importance of Aqualia's commitment to the United Nations Sustainable Development Goals (SDGs).
- To transform how we relate to our stakeholders, providing a specific platform to communicate our commitment to them and the initiatives that have been launched jointly.

Using the www.conexionesaqualia.com website as a platform, the company published a bi-monthly report in 2019 on the milestones, data and experiences of the different agents involved in the management of the end-to-end water cycle.

Of the 10 most viewed videos in 2019, five correspond to the #ConexionesAqualia campaign:

3rd #ConexionesAqualia: connected with the sector 57,329 views

4th #ConexionesAqualia: connected with suppliers 23,719 views

7th #ConexionesAqualia: connected with our clients 17,388 views

8th #ConexionesAqualia: connected to the planet 17,032 views

9th #ConexionesAqualia: connected to children and young people 11,019 views



The popularity of some of the videos launched within the framework of this campaign, which involved interviews with suppliers and professionals working internationally in the water sector, also contributed to there being over a million views on YouTube since its launch.



Aqualia connections in 2019



>16,000 Sessions

Website

**12,514** users

YouTube

1 Million

#### Innovative and environmentally responsible culture

In 2019, under the banner #contralaescasezhídrica, Aqualia launched an awareness and sensitivity campaign for the rational and sustainable use of water by citizens.

In collaboration with the municipalities supporting the campaign, the company published information and awareness messages through all the company's own channels. These municipalities included: La Guardia (Jaén), Ibiza and Formentera (Balearic Islands), Candeleda (Ávila), Lleida, Torderà (Barcelona) and La Bisbal del Penedès (Tarragona).

On the occasion of World Water Day, March 22, and under the United Nations slogan "Leaving no one behind", Aqualia launched numerous awareness-raising activities on the good use of water, aimed at all audiences and with the participation of about 10,000 people, mainly schoolchildren.

The activities carried out in more than 15 municipalities throughout Spain included: workshops on the responsible use of water, open days, participation in sectoral conferences and meetings and school visits to desalination plants. In Sicily, through the Caltaqua subsidiary, the award ceremony took place for the poetry contest "Water is life. It is a crime to waste it". (L'acqua è vita. Sprecarla è un crimine).

In 2019 Aqualia organised the H2Ohh! Campaign in Vigo, with the aim of highlighting the company's capacity to guarantee water service in the city, the quality of supply and the treatment and distribution network. The campaign's motto, based on the renewal of the water formula, seeks to highlight the importance of this essential and vital resource for the city and the company's efforts to distribute, care for and preserve it 24 hours a day, 365 days a year.

In 2019, a "100% healthy desalinated water" awareness campaign was also launched, with a two-fold objective:

highlighting the importance of Aqualia's work in the Canary Islands and encouraging the use of tap water by banishing false myths about desalinated water.

Other awareness-raising actions aimed at promoting the consumption of tap water should also be mentioned, these include: The Aguas de Alcalá initiative with a competition among Secondary Education students to design the representative logo and motto for tap water in Alcalá de Henares; and the #aguadelgrifo campaign with which SmVak, Aqualia's Czech subsidiary company, continues to promote the consumption of tap water in restaurants in the territory in which it operates.





YouTube views

125,137

"H2Ohh! Auga, give life to Vigo
"was the most viewed video of 2019



▲32,800 YouTube views

The video "13 ways of taking care of water that nobody every told you about"

#### Raising awareness in future citizens

In 2019 Aqualia launched the 17th edition of the Children's Drawing Contest with the aim of highlighting the value of the daily work involved in bringing water from nature to the tap. This international contest, convened in Spain, Portugal, Italy and the Czech Republic, invited 3rd- and 4th-year schoolchildren to take part in the contest in the municipalities in which it provides service.

In 2019, this contest was organised on the www. investigadoresdelagua.com microsite and it was great success with the involvement of over 160,000 people and 16,193 users who visited the website.

#### aqualiaeduca website

The www.aqualiaeduca.com website is comprehensive online educational channel that provides educational content where boys and girls, the educational community and citizens can discover and learn about the world of water management and the importance of using this resource responsibly.

From its launch in 2018 until 31 December 2019 the website had 13,906 visitors. This translates into a total of 502 hours training in end-to-end water cycle management.

#### Digital drawing contest for children





People informed and made aware

150,000 schoolchildren

6,800 teachers

2,000 employees

1,000 municipalities

850 press/media



Website water researchers

16.193 users

31,612 sessions

244,079 page views



**▲**7,500

**Participants** 

4,213 hours dedicated to training on the end-to-end water cycle



#### **Equality and Equity**

Aqualia maintains a firm commitment to promoting gender equality, a key issue for the company that is managed both with internal company stakeholders and externally to raise awareness in society. In keeping with this commitment, on the occasion of International Women's Day, Aqualia organised a number of initiatives within the framework of the #Aqualialgualdad awareness campaign and based on innovation as a lever for transformation.



#### 6th #EmpleoParaTodas (#EmploymentForEveryone) report: women at risk of exclusion in the workplace

Collaboration with Adecco Foundation in organising the "6th #EmploymentForAllWomen report: women at risk of exclusion in the workplace". Aqualia published this report on its www.aqualiaigualdad.com website, as well as a campaign video and the "Excluded" interactive game that the foundation produced to raise awareness.



#### Dialogue spaces

Promotion of dialogue spaces in Santander, Lleida, Jerez and Madrid to share experiences, discuss and examine the role of innovation in the elimination of barriers and making faster progress towards gender equality. Aqualia also supports regional awareness and solidarity initiatives such as the Women's Race in Castelló d'Empúries, in Girona, the proceeds of which are used to fight cancer.





#### "You take the first step and Aqualia takes it with you"

Under this motto, the company challenged citizens to record the kilometres they travel daily on the www.aqualiacontigo. com website as a sign of support for victims of gender violence. With a target that exceeded 9,197 kilometres, Aqualia made a commitment to collaborate with the Adecco Foundation to organise a training camp for the reinsertion of women who have been victims of gender violence and workshops for their children.

This initiative was well received at a regional level, with the participation of 17 municipalities where Aqualia provides services, and the support of 12 municipalities for the #AqualiaContigo (#AqualiaWithYou) campaign, under this framework a number of actions were organised in support of gender equality.

# #AqualiaContigo (#AqualiaWithYou) campaign

3,300

#### People

17 Affiliated municipalities

**12** Municipalities organised events

21,840

#### **Kilometres**

**Two-fold objective:** The initial proposal was to travel 9,197 km.



#### "You take the first step and...

...Torrox gives it with you" (Malaga)

Walk against gender violence >500 participants.

Statements, poetry and phrases in memory of the victims.

The fountain in the plaza was dyed purple as a symbol.

...Bañeza gives it with you" (León)

Two treadmills to add kilometres in the fight against gender violence.

100 participations - 42 km.

...Martos gives it with you" (Jaén) Solidarity with victims of gender violence:

-Tree with the names of the victims on the leaves.

- Candle lighting.

...Salamanca gives it with you"

Solidarity walk to the town hall.

...Ibiza gives it with you"

Solidarity walk organised by the Municipal Water Service and the Denia Sports Centre.

>150 people.



#### www.aqualiacontigo.com website

16,000 visits/month

>50 posts

>350 likes on Twitter

>100 impacts in local and national media

#### Sanitation and responsible use

Aqualia, together with more than one hundred entities in the sector, joined the "Do not feed the sewer monster" campaign launched by the Spanish Association for Water Supply and Sanitation (AEAS) on occasion of World Sanitation Day, established by the United Nations to call attention to the priority of sanitation for global development.

In order to report and raise awareness about the damage caused by flushing certain products and waste down the toilet, Aqualia is collaborating with a number of municipalities in which it provides services, including: Soller (Balearic Islands), Granadilla de Abona (Canary Islands) and Velez-Málaga (Andalusia), etc.

In Panama, the Ministry of Health and its Sanitation Programme participated in the adaptation of the Aqualia Glu-Glu comic that explains how a treatment plant works in order to raise awareness on the importance of the proper use of sanitation.

A communication strategy is also being developed at the El Salitre Wastewater Treatment Plant in Bogotá (Colombia) to highlight the value of this installation, which will provide service for almost 3 million citizens and contribute to the decontamination of the Bogotá River.

Of the other initiatives launched in 2019, there should be special mention for the development of 360° campaigns to raise awareness of fraud in purifiers for sale and the need for responsible water consumption in the face of imminent water shortage. These actions undertaken in the regions of Écija (Seville), Cártama (Málaga), Lora del Río (Seville) and Valverde del Camino (Huelva) have benefited 100,000 citizens.

# Dialogue with the community

Faced with current macro-challenges such as the climate emergency, technological disruption and the social gap, citizens are becoming increasingly demanding with companies in terms of transparency and sustainability, they are demanding authenticity from brands and coherence between what is said and what is done.

This shift in the model is particularly significant in the case of Aqualia, whose end-to-end water cycle management service is both a public asset and vital for the health and development of the countries. Aqualia is aware of its responsibility to society and so has signed a commitment to contribute to the sustainable development of those communities in which it operates.

With the aim of recognising the work of information professionals in promoting a responsible culture with regard to water, Aqualia announced in 2019 the fourth edition of the Aqualia Journalism Award "Water management in municipalities". An initiative that seeks to reward journalistic work that reflects the importance of managing the end-to-end water cycle in the daily life of citizens.

#### Aqualia Journalism Prize

This year prize was awarded to a journalist from La Verdad de Murcia, for his work entitled "The municipal water service loses 300,000 euros a year due to network fraud".



#### Impact of campaigns on corporate channels







In 2019, an effort was made to reinforce Aqualia's perception as an international company: A company in close contact that contributes local and international value while being adaptable to new cultures.

#### At international level

In 2019 the company increased its international presence at numerous strategic events and forums of international importance with a view to solidifying its positioning in the sector as a benchmark for innovative solutions that meet the challenges of the future and respond to new public-private collaboration models. The following events deserve special mention:



Forum on water treatment and sanitation.

Peru Expoagua

Forum on management models and infrastructures in the region.

Portugal ENEG 2019 Portugal

Forum on water and sanitation management.

Riyadh (Saudi Arabia)
Saudi Water Forum 2019
Forum to promote the sustainability of

Forum to promote the sustainability of water resources.

5 London (United Kingdom) Global Water Summit 2019

Forum on the analysis of trends in the water sector.

6 Oman

Oman Energy & Water Exhibition and Conference

Forum to debate sustainable planning in the water sector.

**Dubai (UAE)**IDA World Congress Dubai

Conference specialising in innovation in desalination.

8 Mexico ANEAS Exhibition

Forum on water management.



Madrid (Spain)Urban Water Summit 2019

Forum organised by iAgua, on innovations in the sector.

Denia (Spain)

**Desalination Week** 

International forum organised by Aqualia. Innovation in desalination.

Madrid (Spain) SIGA 2019

Innovative Solutions for Water Management Fair.

• Valencia (Spain)
AEAS Conference

Water industry conference.

Madrid (Spain)
CIBECOM

Latin American Communication Summit.



# **Annexes**

About this report

Sustainability report verification

Table of contents: GRI standards



# About this report

Aqualia has been publishing an annual Sustainability Report since 2005. This report was prepared in accordance with the comprehensive compliance option for the preparation of sustainability reports under the Global Reporting Initiative, 2016 GRI Standards version. This year, standard 403 has been renewed in accordance with the 2018 version. This report was verified by an independent external entity (AENOR).

The reporting methodology was based on the application of the methodology proposed by the International Integrated Reporting Council (IRC) to prepare Integrated Reports from the perspective of the capitals with which the organisation creates value for society.

The table of GRI content and the verification report are available on: https://www.aqualia.com/es/responsabilidadsocial/memorias- rsc (Sustainability Report 2019).

The report pays particular attention to issues identified as significant in the materiality analysis, the results of which appear in the section on active listening in this document. And it responds to all those material issues identified in this "active listening", as contemplated in the GRI table. It also covers other GRI Standards that, while not being so significant for the organisation, nevertheless contribute to the transparency and understanding of Aqualia's activities.

As a result of the identification and prioritisation in 2018 of the Sustainable Development Goals to which the company is committed, this report then goes one step further by providing metrics on the contribution to these goals.

This year, as a restatement of the information, it is indicated that under Thematic Standard 413, Local communities, The following have been included: concern about access to water, providing a specific descriptive indicator, AQ AH2O, which describes the actions required to achieve access for everyone; sensitivity and awareness-raising for the use of resources, with the specific indicator AQCyS 1, which describes the campaigns conducted.

The indicators associated with client experience that are detailed in the report are also included in indicator 103-3: "Assessment of the management approach".

Throughout the document, national data refer to the territory of Spain where the company's head offices are located.

The data provided in the different areas refer to 100% of the consolidated information for dependent entities, for joint-venture operations (only JVs and EIGs) in proportion to the shareholding and do not include information for those companies in which there is no control.

Changes in calculations or the scope of the information compared to previous years are commented on in each particular case.

With this exercise in transparency, Aqualia is accountable for its commitments in the area of sustainability under an economic, social and environmental approach to all its stakeholders and from the perspective of Value Creation for the company's capital.

Original Electrónico

# **AENOR**

### VERIFICACIÓN DE LA MEMORIA DE SOSTENIBILIDAD

#### VMS-2020/0017

AENOR ha verificado la Memoria de la organización

#### FCC AQUALIA, S.A.

#### TITULADA: INFORME DE SOSTENIBILIDAD AQUALIA 2019. ESCUCHAR

Conforme con: Estándares GRI

Opción GRI aplicada: Exhaustiva

Proceso de Verificación: Para conceder este Documento de Verificación, AENOR ha comprobado la

adecuación de la memoria a lo requerido por GRI y ha trazado los datos e información contenidos en dicha memoria.

Fecha de emisión: 2020-05-23

AENOR INTERNACIONAL, S.A.U Génova, 6. 28004 Madrid. España Tel. 91 432 60 00.- www.aenor.com Rafael GARCÍA MEIRO Director General

# Table of contents: GRI standards

# GRI 102: GENERAL CONTENTS 2016

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE
1. Organis	sational profile	
102-1	Name of the organisation	FCC Aqualia S.A. In the document, this name will be replaced by the Aqualia trademark.
102-2	Activities, brands, products, and services	Pages 14-17, 29, 94-95 The local websites will be found on the Aqualia link: https://www.aqualia.com/es/webs-locales.
102-3	Location of headquarters	Avda. del Camino de Santiago 40. 28050 Madrid. Spain.
102-4	Location of operations	Pages 14-17, 44-47
102-5	Ownership and legal format	Page 14
102-6	Markets served	Pages 14-17, 44-47
102-7	Scale of the organisation	Pages 14-17
102-8	Information on employees and other workers	Pages 62-75 In activities relating to civil engineering works that require specialised machinery, labour needs to be subcontracted.
102-9	Supply chain	Pages 56-59
102-10	Significant changes to the organisation and its supply chain	Pages 6-11 and 18-21
102-11	Precautionary principle or approach	Pages 52-55 https://www.fcc.es/es/informe-anual-de-gobierno-corporativo Section on E. Control Systems and Risk Management. Page 71).
102-12	External initiatives	Pages 124-125
102-13	Membership of associations	Page 126
2. Strateg	у	
102-14	Statement from senior decision-maker	Pages 6-11
102-15	Key impacts, risks and opportunities	Pages 6-11, 24-27
3. Ethics a	nd integrity	
102-16	Values, principles, standards, and norms of behavior	Pages 16-17, 52-53
102-17	Mechanisms for advice and concerns about ethics	Pages 52-53

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102-19	Delegating authority	Pages 50-51
102-20	Executive-level responsibility for economic, environmental, and social topics	Pages 6-11
102-21	Consulting stakeholders on economic, environmental, and social topics	Pages 30-35
102-22	Composition of the highest governance body and its committees	Pages 50-51
102-23	Chair of the highest governance body	Page 50
102-24	Nominating and selecting the highest governance body	2019 Corporate Governance Report https://www.fcc.es/es/informe-anual-de-gobierno-corporativo C.1.10. Page 32).
102-25	Conflicts of interest	2019 Corporate Governance Report https://www.fcc.es/es/informe-anual-de-gobierno-corporativo (D.6 Mechanisms established to detect, determine and resolve possible conflicts of interest. Page 68).
102-26	Role of highest governance body in setting purpose, values, and strategy	2019 Corporate Governance Report https://www.fcc.es/es/informe-anual-de-gobierno-corporativo (F. Internal Risk Control and Management Systems relating to the process of issuing Financial Information. F.1.2. Page 81).
102-27	Collective knowledge of the highest governance body	2019 Corporate Governance Report https://www.fcc.es/en/informe-anual-de-gobierno-corporativo(C. Structure of the Company's Administration). C.1.3. Page 21).
102-28	Evaluating the highest governance body's performance	2019 Corporate Governance Report https://www.fcc.es/en/informe-anual-de-gobierno-corporativo(C. Structure of the Company's Administration. C.1.17. Page 37).
102-29	Identifying and managing economic, environmental and social impacts	Pages 6-11, 24-27
102-30	Effectiveness of risk management processes	Pages 52-53
102-31	Review of economic, environmental, and social topics	Pages 30-35
102-32	Highest governance body's role in sustainability reporting	Pages 6-11
102-33	Communicating critical concerns	Pages 6-11, 30-35
102-34	Nature and total number of critical concerns	Pages 30-35
102-35	Remuneration policies	2019 Corporate Governance Report https://www.fcc.es/en/informe-anual-de-gobierno-corporativo(C. Structure of the Company's Administration). Page 19).
102-36	Process for determining remuneration	2019 Corporate Governance Report https://www.fcc.es/en/informe-anual-de-gobierno-corporativo(C. Structure of the Company's Administration). Page 19).
102-37	Stakeholders' involvement in remuneration	2019 Corporate Governance Report https://www.fcc.es/en/informe-anual-de-gobierno-corporativo(C. Structure of the Company's Administration). Page 19).

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# GRI 200: ECONOMIC STANDARDS

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
103-1	Explanation of the material topic and its Boundary	Pages 32-35	
103-2	The management approach and its components	Pages 42-43: economic performance; 52-53: risk management; 52-53: corruption prevention systems; 56-59: supply chain; 82-87: technological development.	
103-3	Evaluation of the management approach	Pages 40-43; 52-53; 56-59; 82-87	

#### GRI 201: ECONOMIC PERFORMANCE 2016

Associated material issues: Risk management

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
201-1	Direct economic value generated and distributed	Page 42 Modifications to the breakdown of issues relating to traceability of the data with Consolidated Aqualia annual accounts have been included. Specifically: -VEG: items relating to financial income and other income have been included and that relating to the sale of assets deletedVED: several expense items have been included (exchange differences, changes in inventories and the fair value of financial instruments) and investments in infrastructure eliminated. Only amounts relating to donations and sponsorships have been maintained. The data for 2018 have been modified to make both years comparable.	
201-2	Financial implications and other risks and opportunities due to climate change	Pages 24-27	
201-3	Defined benefit plan obligations and other retirement plans	There are no retirement plans.	
201-4	Financial assistance received from government	Page 42	

#### GRI 203: INDIRECT ECONOMIC IMPACTS 2016

Associated material issues: Risk management, technological development

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
203-1	Infrastructure investments and services supported	Pages 78, 82-85 and 87. Consolidated annual accounts 2019	
203-2	Significant indirect economic impacts	Pages 6-11, 119 and 125	

#### GRI 204: PROCUREMENT PRACTICES 2016

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
204-1	Proportion of spending on local suppliers	Pages 40 and 57	

#### GRI 205: ANTI-CORRUPTION 2016

Associated material issues: Ethics and integrity, corruption prevention and mitigation systems, transparency

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
205-1	Operations assessed for risks relating to corruption	a and b) The was a total of 10 company operations relating to corruption risks and they were all assessed to identify the risks.  c) The following were identified: Bribery, influence peddling, fraud against the public treasury, corruption in business, illegal financing of political parties and price changes in public bidding and auctions.	
205-2	Communication and training about anti-corruption policies and procedures	Pages 41 and 53 a) 2,238 employees were informed regarding the organisation's policies and procedures to fight corruption and 80 received specific training. c) At national level, 12 commercial partners (6 national and 6 international) were informed regarding anticorruption procedures.	
205-3	Confirmed incidents of corruption and actions taken	In 2019, a case relating to corruption was reported via the Ethics Channel. It ended up being filed/dismissed.	

# GRI 300: ENVIRONMENTAL STANDARDS

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
103-1	Explanation of the material topic and its Boundary	Pages 32-35	
103-2	The management approach and its components	Energy page: 96-97, 100-102; Water: 98-99; Biodiversity: 103-107; Emissions: 102; Circular Economy: 94-95; Innovation: 110-115	
103-3	Evaluation of the management approach	Pages 97, 100-102, 98-99, 103-107, 102 and 94-95	

#### GRI 302: ENERGY 2016

Associated material issue: Energy consumption/renewable energies

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
302-1	Energy consumption within the organization	Pages 100-102	
302-2	Energy consumption outside of the organization		*
302-3	Energy intensity	Page 101. Covers consumption within the organisation.	
302-4	Reduction of energy consumption	Pages 100-102	
302-5	Reductions in energy requirements of products and services	Pages 94-95, 101, 113-115	

## GRI 303: WATER 2016

Associated material issue: Efficient resource management, circular water economy

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
303-1	Water withdrawal by source	Page 99	
303-2	Water sources significantly affected by withdrawal of water	Aqualia performs water abstraction via administrative concessions in which the proper water management authority decides on the abstraction point and the quantities abstracted.	
303-3	Water recycled and reused	Page 99	

<sup>\*</sup> This information is unavailable

## GRI 304: BIODIVERSITY 2016

Associated material issue: Biodiversity

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
304-1	Operational centres owned, leased and managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas	Installations in protected areas or areas of great value for diversity: National + International: 122; Total installations: National + International: 6,463.	
304-2	Significant impacts of activities, products and services on biodiversity	Pages 103-107	
304-3	Habitats protected or restored	Pages 103-107	
304-4	Species on the IUCN Red List of Threatened Species and national conservation lists whose habitats are in areas affected by the operations		*

# **GRI 305: EMISSIONS 2016**

Associated material issue: Climate change

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
305-1	Direct (Scope 1) GHG emissions	Page 102	
305-2	Energy indirect (Scope 2) GHG emissions	Page 102	
305-3	Other indirect (Scope 3) GHG emissions	Page 102	
305-4	GHG emission intensity	Page 102	
305-5	Reduction of GHG emissions	Page 102	
305-6	Emissions of ozone-depleting substances (ODS)	Not applicable.	
305-7	Nitrogen oxides (NOx), sulfur oxides (SOx), and other significant air emissions	Not applicable.	

<sup>\*</sup> This information is unavailable

#### GRI 306: EFFLUENTS AND WASTE 2016

Associated material issue: Circular economy of water

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
306-1	Water discharge depending on quality and destination	743,878,473.49 m³	
		Total volume of water discharges, expected and unforeseen m³ 2018: 892,707,507; 2019: 743,878,473; Change: -16.7%	
		Waste by type and disposal method (Tn) 2018: 501,398.7 2019: 546,854.7; Change: 9.1%	;
		Total hazardous wastes (HW):	
		2018: 1,467.8; 2019: 4,490.1; Change: 205.9%	
		Disposal 2018: 1,390.8; 2019: 4,368.7; Change: 214.1%; Revaluation (Tn) 2018: 77.0; 2019: 121.4; Change: 57.8%	
		Total non hazardous wastes (NHW):	
		2018: 499,930.8; 2019: 542,364.5; Change: 8.5% Disposal 2018: 50,132.0; 2019: 152,125.6; Change: 203.5% Revaluation 2018: 449,798.9; 2019: 390,238.9; Change: -13.2%	
	Waste by type and disposal method	Of the total revalued: Recycling 100.0%	
306-2		The changes in the 2018 data for waste are due to the fact that the consolidation performed in January 2019 had errors because it did not take all the movements for 2018 into account. For this reason, a new calculation for consolidated data for 2018 and 2019 was made up to 20/04/2020.	
		The increase in HW (205.91%) was due to the removal of a fibre cement pipe in a major network renovation undertaken in a UG, in Denia (Spain) of more than 3,000 Tn. And the accounting of new countries such as Algeria, Mexico, Oman and the Emirates, although their contribution was insignificant.	
		The increase in NHW (8.49%) was due to accounting for the countries. The 3.8% variation in Spain was due to the number of 1/2 annual waste withdrawals depending on the years; so the production of waste is not always direct related to production.	
306-3	Significant spills	5	
306-5	Bodies of water affected by water discharge and/or runoff	3	

# GRI 308: ENVIRONMENTAL ASSESSMENT FOR SUPPLIERS 2016

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
308-1	New suppliers that were screened using environmental criteria	Pages 58-59	
308-2	Negative environmental impacts in the supply chain and actions taken	Pages 58-59	

# GRI 400: SOCIAL STANDARDS

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
103-1	Explanation of the material topic and its Boundary	Pages 20-26	
103-2	The management approach and its components	Pages 64-75: Job creation, equal opportunities, diversity and life-work balance, safety, health and well-being; 53-55: Human Rights Promotion; 88, 90-91: Client experience; 120-125: Access to water; social action; public-private partnerships; 127-132: sensitivity and awareness-raising.	
103-3	Evaluation of the management approach	Pages 64-75; 53-55; 79, 88, 91; 118-119; 120-132	

#### GRI 401: EMPLOYMENT 2016

Associated material issue: Creation of employment, equal opportunities, diversity and work-life balance

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
401-1	New employee hires and employee turnover	% Rotation: Total 2.82% Spain 2.42% and International 3.6%. Total Rotation: men 184/ women 84 Voluntary leave: men 17/ women 12 Voluntary departure: men 167/ women 72	
401-2	Benefits provided to full-time employees that are not provided to temporary or part-time employees	Page 66 Social benefits are independent of the employment arrangement and include the following: subsidised loans, life insurance, accident insurance and family aid.	
		Data for Spain:	
401-3	Parental leave	No. of employees with maternity leave: 48 No. of employees with paternity leave: 168 100% of the affected employees returned after maternity leave. The remaining requested paid leave to care for children and returned to work afterwards. 100% of the affected employees returned after paternity leave. 100% of the affected employees who returned after maternity/paternity leave were retained 12 months after their return.	

Annexes

#### GRI 403: OCCUPATIONAL HEALTH AND SAFETY 2018

Associated material issues: Safety, occupational health and welfare of the employee

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
		In 2019 the VI State Water Agreement was signed right across the sector.	
403-1	Occupational health and safety management system	40.43% of Aqualia workers in Spain are represented on health and safety committees.	
		H&S Committees are mainly constituted in Aqualia services.	
403-2	Hazard identification, risk assessment, and incident investigation	Pages 70-72	
403-3	Occupational health service	Pages 70-72	
403-4	Worker participation, consultation and communication on occupational health and safety	Pages 70-72	
403-5	Worker training on occupational health and safety	Page 74	
403-6	Promotion of worker health	Pages 70-72	
403-7	Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	Pages 70-72	
403-8	Workers covered by an occupational health and safety management system	Spanish legislation requires that all ORP measures be extended to all employees on the staff or subcontracted (100% in Spain) who work in the organisation's installations.	
403-9	Work-related injuries	Pages 70-71	
403-10	Work-related ill health	There is only a residual risk of occupational illness.	

# GRI 404: TRAINING AND TEACHING 2016

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
404-1	Average hours of training per year per employee	Page 74	
404-2	Programs for upgrading employee skills and transition assistance programs	Pages 72-74	
404-3	Percentage of employees receiving regular performance and career development reviews	Page 72	

GRI 405: DIVERSITY AND EQUAL OPPORTUNITIES 2016

Associated material issues: Equal opportunities, diversity and work-life balance

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
405-1	Diversity in governance bodies and employees	Pages 50-51	
405-2	Ratio of basic salary and remuneration of women to men	Page 68	

#### GRI 412: HUMAN RIGHTS ASSESSMENT 2016

Associated material issues: Promotion of and respect for Human Rights

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
412-1	Operations that have been subject to human rights reviews or impact assessments.	All operations with Aqualia's suppliers and subcontractors are committed to the ten principles of the Global Compact.	
412-2	Employee training on human rights policies or procedures	Page 55	
412-3	Significant investment agreements and contracts that include human rights clauses or that underwent human rights screening	100% of contracts with suppliers.	

#### GRI 413: LOCAL COMMUNITIES 2016

Material issues: Social action; public-private partnerships, access to water

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
413-1	Operations with local community engagement, impact assessments, and development programs	Pages 118-133	
413-2	Operations with significant actual and potential negative impacts on local communities	There are no operating centres that have or could have significant negative impacts on local communities.	
AQ AH2O	Actions to achieve access to water for everyone	Pages 118-125	
AQ CyS 1	Sensitivity and awareness-raising campaigns	Pages 127-132	

## GRI 414: SUPPLIER SOCIAL ASSESSMENT 2016

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
414-1	New suppliers that were screened using social criteria	Page 59 Implementation in its entirety in Spain. At the international level, coverage is being worked on by 100% of suppliers.	
414-2	Negative social impacts in the supply chain and actions taken	Page 59	

# GRI 416: CLIENT HEALTH AND SAFETY 2016

Associated material issue: water quality

GRI STANDARD	DESCRIPTION	DIRECT RESPONSE. PAGE	OMISSIONS
416-1	Assessment of the health and safety impacts of product and service categories	100%	
416-2	Incidents of non-compliance concerning the health and safety impacts of products and services	Sanitary fines: €12,000.	

<sup>\*</sup> This information is unavailable

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